

Junior Partner

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Company: TechNET IT Recruitment Ltd

Location: Milton Keynes

Category: other-general

Junior Partner Manager Milton Keynes / Hybrid Up to £24,000 + Bonus Scheme Junior Partner Manager to join a vibrant marketing agency specialising in representing top UK gambling websites. You'll have the direct responsibility of overseeing essential clients within your portfolio, enabling you to nurture and expand your own client connections. The ideal candidate will have a knack for sales, natural creativity, and driven for success! Some of what you will be doing: Establishing and nurturing enduring client relationships with gambling operators. Acquiring skills in budget management and negotiation with clients on a monthly basis. Conducting research and onboarding new business partners. Addressing client inquiries promptly and professionally on a daily basis. Evaluating and optimizing current deals for effectiveness and commercial viability. Collaborating with internal teams to ensure seamless campaign execution. Supporting Finance in following up on overdue invoices. Ideally, your skills and experience will include: Possess established work experience as a Junior Partner Manager or similar relevant roles. Demonstrate effective communication, presentation, and influencing skills across all levels. Exhibit a track record of managing multiple projects simultaneously with key attention to detail. Proficiently utilize Microsoft Word, Excel, and PowerPoint. Display an analytical mindset adept at interpreting campaign data. Showcase strong listening, negotiation, and presentation abilities. Demonstrate proficiency in verbal and written communication. Capable of collaborating within a team or working independently. Self-motivated and proactive in approach. Flexible availability for attending industry events both domestically and internationally.

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