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Junior Recruitment Consultant

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Company: Programme One

Location: London Area

Category: other-general

Programme One is a platform that aims to remove the barriers that black talent faces when applying for jobs in recruitment. We have an opportunity to deliver a lasting programme of change that addresses the significant underrepresentation of people with Black heritage across the entire industry. We are partnered with Franklin Fitch, who all see the importance of diversity and inclusion in their workplace. Would you like to work for an award-winning recruitment organization? We are looking for ambitious people with a natural flair for sales and a strong work ethic! The role: Generating sales leads through proactive phone and video calls, e-mail, and networking events Building strong relationships with candidates and clients to maintain and develop your network and talent pool Learning about your sector to become a specialist and be seen as a trusted Recruitment Consultant Generating talent through online job boards and social media channels such as LinkedIn Managing your targets Holding virtual and face-to-face client meetings and candidate interviews If you enjoy working in a high-performance, fast-paced, people-focused workplace then apply now to have a conversation with us! What's on offer: 25k base salary + excellent uncapped commission scheme (45-65k OTE in your first year) Exciting monthly and quarterly incentives (Holidays, lunch clubs, team activities, and much more..) Clear career progression and amazing development opportunities Extensive internal and external training program in our Franklin Fitch academy Collaborate and work with people in our Cardiff, Austin, and Frankfurt office Regular socials in an inclusive, positive environment Healthcare & Pension Stylish office close to Oval Station, London Mentor Scheme In our company values we aim for equality at all stages of the recruitment process, please let us know if we can do anything to make the

process more accessible to you.

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