

United Kingdom Jobs Expertini®

Key Account Manager - Beverage

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Company: Mackenzie Stuart

Location: United Kingdom

Category: other-general

Mackenzie Stuart is working on behalf of a globally leading natural Food Ingredient manufacturer company with a total revenue over \$600million and currently employs more than 10,000 employees worldwide. They are currently looking for a Sales Manager, Beverages for their portfolio of products, based in the UK. Responsibilities Manage and build on Key Accounts and execute the national sales strategyManage the UKIRE territoryGrow market share Beverage and execute national sales strategyIdentify new business opportunities by leveraging the full potential of product & services portfolioCoordinate customer and innovation projects and track smart process execution in cooperation with other departmentsActive customer service and relationship managementAnalyse competitor activities and define appropriate approachRequirements Minimum 8+ years of professional experience in B2B sales within the Beverage B2B industriesDegree - BA or equivalent qualificationTeamwork abilities, organized, target oriented, good relationship abilitiesWillingness to travel regionallyPlease submit your CV if you have the requisite skills as outlined above and are a highly competitive individual with excellent communication skills. Unfortunately, due to the high volume of expected responses we are only able to acknowledge successful applications. If you have not been contacted within 2 weeks, on this occasion your application has been unsuccessful>About Mackenzie Stuart Global Executive Search & Selection Mackenzie Stuart is a leading executive search and selection business. From our offices in Leeds/London we provide retained and contingency recruitment solutions across industry and have specialist recruitment consultants that work within the Oil & Gas, Mining, Construction, Medical, Finance, Insurance, FMCG, Ingredients and Manufacturing

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