

Key Account Manager

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Company: Jayco Recruitment Ltd

Location: Hebburn

Category: other-general

We are actively seeking a skilled Key Account Manager to join our team in Hebburn, Tyne and Wear.

As a Key Account Manager, you will be responsible for maintaining relationships with our key clients.

Why JAYCO?

- * Competitive salary
- * Competitive commission structure
- * Pension scheme
- * Access to Sage employee benefits
- * Enjoy dress down and casual days with team lunches.
- * Birthday off

- * Free onsite parking

- * Fast track promotional opportunities.

- * And much more!

Responsibilities:

- * Manage one of our biggest key accounts.

- * Identify and engage to understand their staffing needs.

- * Source and match qualified candidates to client requirements.

- * Build and maintain strong relationships with both clients and candidates.

- * Manage the full recruitment cycle, from initial client engagement to candidate placement.

- * Provide exceptional customer service to ensure client satisfaction.

- * Keep abreast of industry trends and market conditions to stay competitive.

- * Meet and exceed sales targets and KPIs.

- * Regularly attend client site, carrying inductions and candidate training.

Skills:

- * Previous experience in recruitment is essential. Candidates with strong people skills or sales background can also be considered.

- * Full training provided.

- * Strong interpersonal and communication skills.
- * Ability to thrive in a fast-paced, target-driven environment.
- * Excellent problem-solving abilities.
- * Highly organized with great attention to detail.
- * Adaptability and the ability to work independently and as part of a team.

JAYCO

JAYCO is a dynamic and rapidly growing recruitment agency specialising in connecting top-tier talent with leading organisations across various industries. Our team of dedicated professionals work tirelessly to understand the unique needs of both our clients and candidates, crafting a seamless recruitment process.

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