

Key Account Manager needed in Liverpool, UK

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Company: Skills Provision

Location: United Kingdom

Category: other-general

Skills Provision is searching for a Key Account Manager for a position in London, United Kingdom.

The employing company is operating in the manufacturing space.

Salary & Benefits

£37k-£45k per annum

Benefits package available

The Role

Maintain and develop the portfolio of customers

Achieve all sales and value-added targets

To prepare quotes, order specifications and reports for the customer, when required to meet the requested timescale by the customer

Regularly report business trends and area performance to the Sales Manager PI

To develop and maintain effective business relationships with all internal functions

To update and amend the current CRM system

Requirements

4 years of previous experience

Knowledge of the manufacturing industry

Able to connect with multiple stakeholders e.g. OEMS, end users etc.

Sales driven

Resilient and determined

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