

Key Account Manager

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Company: Carrot Recruitment

Location: United Kingdom

Category: other-general

The Role

This Key Account Manager role's main focus is to drive sales for a newly launched cardiology product across the territory.

You will need to optimise formularies from amber to green and optimise patient pathways.

The patient potential is massive, so you will need to prioritise your time and efforts effectively to target the areas with the highest potential, optimise accounts and quickly move to the next target account.

You will work with national and international KOLs to allow this amazing product to reach more patients.

You

You will be a successful Key Account Manager, with experience working in cardiology or lipidology.

You must have CVD or lipid experience / network to be considered.

You will be confident working in a hospital environment across the territory.

You will have experience in optimising formularies and pathways.

You will be confident in working closely with KOLs and have lots of energy and passion to continue the launch of a fantastic new product.

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