

## Kitchen Designer Sales Person

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Company: West Riding Recruitment

Location: London

Category: other-general

The dynamic fast expanding company specialised with supplying German kitchens, appliances and furniture with over 10 years' experience within the sector. We are currently looking for a competent, confident and enthusiastic **kitchen designer sales person** to join our team in London branch.

### PURPOSE:

To target local customer enquiries and increase turnover of response to all enquiries. Respond to customer enquires and assist with design service. **Kitchen designer** will be responsible to showroom manager.

### SALARY RANGE:

Dependant on capabilities and experience to be discussed at interview. Salary will be based on monthly basic salary and commission 3% from net sale with estimated range from £30k - £35k per annum. Trial period - 3 months. Working hours 10:00 - 18:00 Monday to Saturday.

### WHAT WE CAN OFFER:

- opportunity to sell high German quality products and work in prestigious area
- full package of product trainings and regular trainings in our German factories.
- attractive salary with commission and additional monthly bonuses and company gift cards

- opportunity to be promoted to showroom manager depending on results.

#### MAIN DUTIES AND RESPONSIBILITIES:

Effective and courteous handling of customer queries and service requests. Contacting clients, providing details of site surveys for design, preparing quotations and product offers. **Kitchen designer** would be also responsible for updating orders sheets relating to projects and customers enquires including providing samples of products and arranging clients appointments in showroom.

**Kitchen designer sales person** will be responsible for organisation of own tasks and to upkeep own customers database. Best candidate will operate with customer enquiry from site survey, consultations, design with alterations to final sale.

#### REQUIRED EXPERIENCE:

sales and customer service min. 3 years

experience with designing kitchens min. 2 year

experience with designing software Compusoft Winner or similar

#### QUALIFICATIONS ESSENTIAL:

Communication skills, basic product knowledge (kitchen, dining and living furniture), sales drive and planning skills will be essential.

Skills with any design/quoting software in.e. Plan it, Archicad or Compusoft Winner, Excel, Evernote and Google business apps will be beneficial.

#### PERSONAL ATTITUDES AND SKILLS:

Smart appearance, presentable. Great communicator. Excellent interpersonal skills.

Punctual, self organised and able to work without supervision. If this role is ideal for you please apply for interview.

Please send your CV and references stating your availability.

Job Type: Full-time

Salary: £35,000.00 /year

Required experience:

Kitchen designer minimum 2 years

Sales and customer service experience minimum 3 years

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