

Land Manager

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Company: TH Recruit

Location: United Kingdom

Category: construction-and-extraction

Position Title: Land Buyer or Land Manager
Company: An independent property development company based in the East Midlands.
Location: East Midlands (Hybrid Working Available)
Salary: £40,000 - £50,000 per annum (plus package and bonus), dependent on experience. TH Recruit is excited to present an exclusive opportunity for a Land Buyer or Land Manager role in partnership with an independent property development company based in the East Midlands.

About the Role: We are seeking a dynamic individual for the position of Land Buyer or potential Land Manager. This role offers a hybrid working model and focuses primarily on developments across the East and West Midlands regions. The company specialises in acquiring sites ranging from 2 to 600 acres. The ideal candidate will possess a proven track record in land acquisition and a genuine passion for this field. Notably, the focus of their operations is on selling parcels of land to residential developers rather than engaging in residential construction, as well as working alongside residential developers to acquire and develop commercial and mixed use schemes. They operate independently of external investors, utilizing their substantial property portfolio to fund new acquisitions.

Job Description: Our client is currently seeking a talented and driven Land Buyer or Land Manager to join their team. Working closely with the Senior Land Manager and Land Director you will play a key role in sourcing opportunities, conducting due diligence, negotiating contracts, and managing relationships with landowners and stakeholders.

Key Responsibilities: Identify and evaluate potential land acquisition opportunities. Conduct thorough market research and analysis to assess the feasibility and profitability of land development projects. Negotiate terms and conditions for land acquisition agreements,

including purchase price, contract terms, and contingencies. Collaborate with internal stakeholders, including development, legal, and finance teams, to ensure alignment with project objectives and timelines. Build and maintain relationships with landowners, agents, consultants, and other external partners. Manage the due diligence process, including site inspections, environmental assessments, and regulatory approvals. Stay informed about industry trends, market conditions, and regulatory changes affecting land acquisition and development activities. Requirements: Bachelor's degree in real estate, land management, business, or a related field. Proven experience in land acquisition. Strong negotiation skills and the ability to build and maintain relationships with key stakeholders. Excellent analytical and financial modeling skills, with the ability to evaluate complex investment opportunities. Knowledge of planning regulations and environmental considerations related to land development. Self-motivated and results-oriented, with the ability to work independently and as part of a team. Excellent communication and presentation skills, with the ability to convey complex information clearly and persuasively. Proficiency in Microsoft Office and other relevant software applications. Benefits: Competitive salary up to £50,000 per annum. Comprehensive package including healthcare, pension, and other benefits. Performance-based bonus structure. Hybrid working model, offering flexibility and work-life balance. Opportunities for professional development and career advancement within a dynamic and growing company. Apply now!

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