

LCMS Technical Specialist

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Company: Hyper Recruitment Solutions

Location: Buckinghamshire

Category: healthcare-practitioners-and-technical

Role Overview

Do you have a strong technical background in Analytical Science, in particular, high resolution mass spectrometry? Would you like to use these skills in a technical specialist role? If so, this opportunity could be ideal for you!

We are currently looking for an LCMS Technical Specialist to join a leading manufacturer of Analytical Instrumentation.

You will play a key part in supporting the sales team by providing your technical expertise in LCMS. This job is remote based and will require frequent travel to customer sites around the UK as well as attending meeting at our clients location in Buckinghamshire.

Key Duties and Responsibilities

Your duties as the LCMS Technical Specialist will be varied however the key duties and responsibilities are as follows:

1. You will lead the technical aspects of all projects related to LCMS, providing insights and solutions to overcome any technical challenges based on customer requirements.
2. Provide thorough customer instrument training, supporting customers with existing queries and maintaining a professional approach at all times.

3. There will be a significant amount of client engagement and you will support the Sales Team by attending discovery meetings, providing technical sessions, performing demonstrations, conducting sample analysis and provided customers with presentations.

4. By supporting the Sales Team you will develop and execute campaigns to help drive sales and marketing growth. This will include attending conferences and exhibitions to showcase products.

Role Requirements

To be successful in your application to this exciting opportunity as the LCMS Technical Specialist we are looking to identify the following on your profile and past history:

1. Relevant scientific degree qualification, such as a BSc in Analytical Chemistry, with a focus on chromatography and mass spectrometry instrumentation.

2. As the LCMS Technical Specialist, it is essential you have extensive experience with high resolution mass spectrometry.

3. Candidates with commercial / sales, customer facing experience is highly desirable.

4 You must hold a clean UK driving licence and be willing to travel.

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