

Lead Salesforce Administrator

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Company: Landmark Information

Location: United Kingdom

Category: other-general

Lead Salesforce Administrator

Reading/Exeter/Remote

What it's like to work at Landmark:

We're a friendly, dynamic and supportive team. We encourage passion, ambition and collaboration, both in our performance as a team and individually. New ideas are encouraged. We actively promote involvement in the development and direction of our products and services, as well as finding more efficient ways to work. We also love a good work social and team building events. As well as this we offer:

Competitive salary

25 days' holiday, with optional 5 days unpaid leave per year

Free parking

Annual lifestyle allowance of £300 to put towards an activity of your choice

Cycle to Work scheme and Gym Flex scheme

Internal coaching/mentoring system throughout your time here

Focus on training and career progression

Family friendly policies

Happy to talk about flexible working

The Opportunity

The Lead Salesforce Administrator will work as part of the Salesforce team and play a pivotal role in building and maintaining Landmark's group-wide Salesforce capability. The vision is to create a single authoritative view of customer activities across all of Landmark's group businesses whilst also creating a seamless experience for the customer themselves.

The Salesforce platform along with supporting applications from AppExchange is also going to provide the foundation for back-office transformation programmes across the group.

Standard functionality such as Sales, Service and Marketing cloud will be extended to support Pricing & Invoicing capabilities.

The role will involve:

Creating and managing changes to the system

Extending and maintaining system, security and integrity

Data quality, migration and maintenance

User assistance, training, adoption and satisfaction

Reporting and dashboard creation and maintenance

Line management of 3 Salesforce Administrators

About You

We are seeking an innovative individual with excellent technical and communication skills who can interface directly with key/senior stakeholders to understand their needs and capitalise on the full features and benefits of the Salesforce platform.

You will also have:

Previous Salesforce administration experience

Certified Salesforce.com Administrator (Advanced Administrator is highly desirable)

In-depth knowledge of the standard capabilities of SFDC and have successfully extended those capabilities using the AppExchange

Strong reporting background using standard reporting tools including standard salesforce.com reporting functionality

Strong analytical skills, particularly around understanding complex requirements

Strong stakeholder management skills

Great people leader

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