United Kingdom Jobs Expertini®

Luxury Cruise Consultant - Homework UK Wide

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Company: Succeed Recruitment	
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Location: United Kingdom

Category: personal-care-and-service

Luxury Cruise Consultant - Homework UK Wide

Salary and benefits Up to £25,000 plus £40k - £70k OTE uncapped & excellent benefits

Contract length Permanent, Full time Locations UK wide and home-based

Locations

Luxury Cruise Consultant - Homework UK Wides available in the following locations:

Home-based		
England		
Bedfordshire		

Berkshire

Bristol

Buckinghamshire

Aylesbury

Cambridgeshire

Cambridge

Peterborough

Cheshire

Chester
Cleveland
Cornwall
County Durham
Durham
Cumbria
Derbyshire
Devon
Exeter
Plymouth
Dorset
East Sussex
Brighton
Essex
Gloucestershire
Cheltenham
Gloucester
Greater London
Central London
Greater Manchester
Manchester
Hampshire

Portsmouth	
Southampton	
Herefordshire	
Hertfordshire	
Humberside	
Hull	
Kent	
Lancashire	
Lancaster	
Preston	
Leicestershire	
Lincolnshire	
Merseyside	
Liverpool	
Middlesex	
Norfolk	
Norwich	
Northamptonshire	
Northumberland	
North Yorkshire	
York	
Nottinghamshire	

Oxfordshire	
Oxford	
Shropshire	
Somerset	
Bath	
Taunton	
South Yorkshire	
Sheffield	
Staffordshire	
Stoke-on-Trent	
Suffolk	
Surrey	
Tyne and Wear	
Newcastle-upon-Tyne	
Warwickshire	
West Midlands	
Birmingham	
Coventry	
West Sussex	
West Yorkshire	
Bradford	
Halifax	

Leeds
Wakefield
Wiltshire
Salisbury
Swindon
Worcestershire
Redditch
Worcester
Wales
Caernarfonshire
Cardiganshire
Carmarthenshire
Clwyd
Wrexham
Denbighshire
Dyfed
Flintshire
Glamorgan
Cardiff
Swansea
Gwynedd
Mid Glamorgan

Monmouthshire
Newport
Pembrokeshire
Powys
Scotland
Aberdeenshire
Aberdeen
Angus
Dundee
Argyll and Bute
Ayrshire and Arran
Banffshire
Berwickshire
Caithness
Clackmannanshire
Dumfries
Dunbartonshire
East Lothian
Fife
Inverness-shire
Inverness
Lanarkshire

Glasgow
Midlothian
Edinburgh
Moray
Nairn
Perth and Kinross
Perth
Renfrewshire
Stirling and Falkirk
Sutherland
West Lothian
Western Isles
Wigtown
Northern Ireland
Belfast
Would you like be a part of one of the UK's leading luxury cruise agencies? If you
have a passion for travel and a background in sales and customer service gained

within the cruise sector, we'd love to hear from you!

This is a fantastic opportunity for those looking for excellent earning potential and who enjoy delivering a high touch service to their customers. Joining our client as a Cruise Consultant for their luxury cruise brands, you'll take responsibility for looking after your guests from first enquiry throughout their holiday journey and booking their next cruise holiday. Your guests will be able to phone or email you directly as part of our client's elevated service and you'll be their dedicated contact for their holiday journey and beyond.

On offer is a competitive salary of up to £25k plus excellent, uncapped earning potential and

benefits including regular, luxury cruise fam trips and concession towards your own cruise holiday.

This is a fantastic opportunity to join our client at an exciting time of growth, so if this role is of interest to you, please apply online.

Role of Luxury Cruise Consultant:

Building rapport with new and repeat customers, listening to their needs and helping them find the best cruise holiday for them

Selling cruise holidays for all partner cruise lines

Tailor-making cruise holidays for our customers, by adding flights, hotel stays and land tours to the customer's requests

Giving exceptional as standard customer service from first enquiry, to booking to after booking service – creating repeat customers, and building your own customer database

Taking responsibility for your customers, answering queries, and helping them at any stage of the booking process

Achieving sales, conversion, and productivity targets

Using your personal travel and cruise knowledge and experience to show that you are a cruise expert to gain repeat customers

Skills required for the role:

A high level of customer care and sales experience gained within the cruise sector - essential

Confidence and personality to build rapport quickly and communicate seamlessly with luxury customers

Passion and enthusiasm for cruising, selling luxury cruises and building your own repeat customer base

Experienced salesperson who thrives on reaching and exceeding targets

Ability to offer a high touch, personalised service to customers

If you're interested in learning more about this Luxury Cruise Consultant role, please

Apply Now

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