

Luxury Watch Sales Assistant

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Company: IRD Consultancy

Location: London Area

Category: other-general

Luxury Watch Sales Assistant Full-time Permanent Sales Consultant Basic Salary: Up to £31,000 pa, plus commission IRD Consultancy To be considered for this role, a proven track record in luxury retail is a prerequisite. We strongly encourage individuals who enjoys cultivating relationships, are passionate about brand heritage and storytelling, and are enthusiastic in watch technicalities to apply for this role. Our Clients We actively recruit for multiple leading Luxury Swiss Watch brands (mono boutique and multiple brand retailers), within the luxury retail trade based in Bond Street, Sloane Street, Knightsbridge, Oxford Street, Regent Street, Covent Garden, Harrods, Selfridges, and Royal Exchange. Job Overview As a Sales Consultant, you are responsible for the achievement of the sales objectives including active networking and building a strong client relationship through the highest level of luxury customer service, by creating an authentic, exquisite experience for all customers. In addition to being Sales Consultant for the company, you will play a vital role as being flexible, highly driven with an entrepreneur-mindset and to support as a team member in store. What you will bring A minimum two-year luxury retail experience, preferable with a client book A strong selling skill with a proven result and background in sales Ability to carry out a flawless selling ceremony which adhere to the Brand's direction combined with your very own unique professional approach. Ability to strengthen brand loyalty by personalising client follow-up. Ability to work well within a team as well as independently. Immaculate personal presentation and attention to detail Communication skills and Interpersonal sensitivity Ability to serve clients and able handle challenging confidently. Adhere to inhouse security procedures. Your journey with IRD Once we have

received your expression of interest, we aim to provide you with a timely and personable recruitment process and rest assured you will receive a full support throughout your journey. Apply now by submitting your most recently updated CV, one of our Recruiter will contact you for a discussion on growing your career today. <https://www.linkedin.com/company/ird-consultancy/mycompany/>

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