

United Kingdom Jobs Expertini®

Membership Advisor - Crosby Leisure Centre - Merseyside

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Company: Parkwood Leisure Ltd

Location: Merseyside

Category: business-and-financial-operations

*Membership Advisor - Crosby Leisure Centre - Merseyside**16 hours per week*We are currently looking for a Membership Advisor who can promote and increase membership sales within the centre.

Located by the coast side, Crosby Leisure Centre is an award-winning PFI facility that opened in 2003.

Offering a 25m swimming pool, learner pool, fitness gym, specialist dance studio, sports hall, 2 squash courts, and a friendly onsite café.

If you have any questions or need more information please don't hesitate to get in touch.

We look forward to welcoming you to Crosby!*The primary objectives for the Membership advisor will be:* * To actively promote membership packages within the centre in line with instructions from the Sales Manager/Centre Manager* To assist in delivering the highest level of customer care, including meeting regularly with existing members to ensure the level of service is maintained* To assist in the promotion and marketing of the centre, its services and facilities, which entails outreach in the surrounding areas* To maximise new business conversion through effective sales closure* To maximise cross-selling and up-selling opportunities through proactive initiatives* To handle membership enquiries and bookings*The Person* * Ideally a sales background in a similar role, although training will be provided* You must be flexible, reliable, and enjoy working as part of a team* Shifts include working evenings and weekends* Must be friendly, have a positive attitude and be a good communicator* Have a good understanding of IT & customer care skills* Must be able to build strong relationships with customers, clients and employees.* Professional telephone and

interpersonal manner*What can Parkwood Leisure offer you?* * Free gym membership for you and a nominated person / Employee discount portal / Company sick pay / Career Progression and More.We are proud to be Equal Opportunity Employers that are committed to inclusion and diversity.If you are interested in applying for this role, we suggest that you do so at the earliest opportunity to avoid disappointment as interviews will be held throughout the process.

Please note that if you have not received correspondence within 21 days then please assume your application has been unsuccessful on this occasion.

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