

United Kingdom Jobs Expertini®

Merchandiser

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Company: Zachary Daniels

Location: Peterborough

Category: sales-and-related

MERCHANDISER | SOUTH EAST | LADIES FASHION | UP TO £50,000 DOE For this opportunity, you'll find yourself emerged creative side of merchandising as you'll work closely to your design and buying teams on the new, commercial and profitable ranges that are being bought for the business. This brand have been doing incredibly well, so looking after your best sellers and driving new and exciting product. This brand really care about the product they offer to their consumer. As the Merchandiser you will be actively involved in the set up of new reporting tools and the roll out of WSSI's. You will trade and de-risk your category area by having a commercial approach to knowing your best sellers and how to capitalise on newness whilst ensuring that your Junior and Assistants are accountable for their own trading areas. AS THE MERCHANDISER, YOU WILL BE: Forecasting stock within inventory plans with the support of junior members of your team Balancing pricing, risk profile and category, supplier profiles, colour, and mixes throughout all product ranges each season Build and implement WSSI & OTB management to ensure sales and stock targets are achieved. You will be responsible for identifying best sellers and move on's that the team need to focus on to generate new sales. Review product and supplier mix's with your Buyer to ensure that the right product, quality and designs are being brought into the business Building strategy, lessons learnt and weekly trade packs for the wider team, whilst being confident in presenting your suggestions and actions to senior management. Establish a consistent pricing architecture across your ranges whilst being mindful of the competition and any promotional activity you wish to implement Manage the range in conjunction with the Head of Merchandising, along with the Buying & Design team

ensuring that the best product is being brought into the business You will conduct market specific promotions and activity to grow the business, this is a great opportunity to have autonomy within a merchandising function Analysing and collating data to provide support to the team in decision making. Constantly monitor and review online performance in order to potentialise profit Ensure that your team are b new range implementation and ranging amendments. Ensuring correct stock quantities are ordered and replenishment levels loaded. Responsible for monthly Re-forecast whilst feeding back key actions to the Senior and Head of Merchandising. You will protect your department by reviewing your cover each week and will make commercial decisions about getting new product or repeats into the business You will be a motivating line manager who is approachable to all junior colleagues BBBH30183

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