

National Account Manager – Casual Dining

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Company: Focus Management Consultants

Location: England

Category: other-general

National Account Manager – Casual Dining £50000 - £55000+ Car Allowance & Bonus Homebased - UK Wide Key Account Manager required to manage several well-known casual dining accounts – true account management and strong negotiation required. This will interest a National Account Manager or Senior BDM that is looking for the “Right” business join and develop their career. As an employer of choice in the food industry they are.... A leading player in the B Corp community A really innovative business – they have a huge range of chef loved food products tailored for the foodservice channel A well established, forward thinking, and caring leadership team – they love to invest and in people and develop talent The role of National Account Manager will be home based and required in the office once a week but will spend a huge amount of time with customers across Greater London. The role is true Account Management with a list of well-known Restaurant and Casual dining groups. To be successful in the role you.... Must be dealing directly with the Restaurant Groups and Brands with multiple touchpoints – you’ll know the Exec Chefs and be able to discuss your network Will be working for an FMCG company or working in a results-driven sales environment within the food category Will have strong sales negotiation Please apply with your CV today or contact me, Abbi to discuss further. REF. AJT47692

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