

National Account Manager

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Company: COREcruitment Ltd

Location: England

Category: other-general

National Account Manager – Iconic Distillery - Nationwide – Up to £65k + Car Allowance + Bonus Fancy working for one of the MOST recognizable spirit brands?... I am excited to be working with this amazing client who has one of the most recognizable and flavoursome products on the market at the moment. This company has an established portfolio of products that make a splash in the Drinks market! This business is multi-award winning and offers a fantastic working culture to all employees. They are seeking a National Account Manager to join the team to lead the sales in the On Trade with connections to Wholesale and Route to Market. The National Account Manager will be instrumental in delivering business growth with new business and managing existing accounts. The ideal National Account Manager will have experience working with premium spirit brands across the On Trade, with a varied portfolio. National Account Manager Key

Responsibilities: Responsible for selling, promoting and delivering the company's product portfolio and delivering its revenue targets Building connections with National On Trade, Wholesale and RTM Develop and implement strategies to deliver on growth of the business Acting as a Brand Ambassador to and for clients and consumers Planning, organising and facilitating client meetings Driving sales and revenue The Ideal National

Account Manager candidate: Proven track record in Business Development in the On Trade. Network of contacts across the UK in all sectors to build the brand Be a self-starter who is driven to succeed, target and financially driven A customer-oriented approach to account management which aims to exceed expectations. A strong and assertive style to self-management and motivation. Able to negotiate, deliver training and competently explain a

alcoholic product range If you are interested in having a chat about this role, please forward updated CV's to Mark at COREcruitment / Mark@corecruitment.com COREcruitment are experts in recruiting for Hospitality, Catering, Leisure, Retail, FM, Property and Construction sectors. We currently have over 1350 live roles across the UK, Middle East, Europe, Africa, North & Central America and South East Asia. To view other great opportunities please check out our website www.corecruitment.com or call us for a confidential chat about upcoming opportunities. Likewise, if you are looking to recruit then we would love to hear from you. Follow COREcruitment on your favourite social networks - Facebook, Twitter, LinkedIn and Instagram

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