

## National Account Manager

[Apply Now](#)

Company: Alexander Steele Recruitment

Location: Scotland

Category: other-general

National Account Manager Central Scotland/hybrid Competitive salary/package Alexander Steele is delighted to announce that we have partnered with a market leading food business in their category to find a National Account Manager to join their team. This candidate will directly manage the relationship with a leading retailer. Summary of Role: Meet and exceed the sales and profit targets identified. Managing sales to customers as designated by the Commercial Director and the CEO. Proactively contacting customers to maintain a high level of service, whilst identifying and exploiting opportunities for profitable growth. Maintaining current sales contacts. Generating sales to existing customers. Securing new customers. Keeping detailed and accurate records. Developing and implementing key sales, promotional strategies, and joint business plans with customers. Building strong relationships with retail buying teams. Negotiating prices. Delivering clear and structured new product development. Developing new business opportunities. Undertake all line management duties with regards to account managers/trainee account managers. Contributing to the overall commercial strategy and growth of the business. Requirements: Excellent communication, presentation, and negotiation skills. A passion for delivering results and the drive to exceed expectations. A team player. Self-motivated and a strong commitment to personal development. Professional approach and attitude. Please get in touch with me at [lewis.miller@alexandersteele.com](mailto:lewis.miller@alexandersteele.com) if you require any further information on the role before applying.

[Apply Now](#)

### **Cross References and Citations:**

1. **National Account Manager Free-hiringJobs Scotland Free-hiring** ↗
2. **National Account Manager Phoenixjobs Jobs Scotland Phoenixjobs** ↗
3. **National Account Manager MuseumjobsJobs Scotland Museumjobs** ↗
4. **National Account Manager Mechanicaljobs Jobs Scotland Mechanicaljobs** ↗
5. **National Account Manager Dataanalyticsjobs Jobs Scotland Dataanalyticsjobs** ↗
6. **National Account Manager Kashmirhub Jobs Scotland Kashmirhub** ↗
7. **National Account Manager Petroleumjobs Jobs Scotland Petroleumjobs** ↗
8. **National Account Manager Findremotejobs Jobs Scotland Findremotejobs** ↗
9. **National Account Manager Federaljobs Jobs Scotland Federaljobs** ↗
10. **National Account ManagerSqljobs Jobs Scotland Sqljobs** ↗
11. **National Account ManagerThehiredjobsJobs Scotland Thehiredjobs** ↗
12. **National Account ManagerFinlandjobs Jobs Scotland Finlandjobs** ↗
13. **National Account ManagerRomaniajobsJobs Scotland Romaniajobs** ↗
14. **National Account ManagerNzjobscentral Jobs Scotland Nzjobscentral** ↗
15. **National Account ManagerTraveljobsJobs Scotland Traveljobs** ↗
16. **National Account ManagerGamejobs Jobs Scotland Gamejobs** ↗
17. **National Account ManagerFindengineeringjobs Jobs Scotland Findengineeringjobs** ↗
18. **National Account ManagerSearchukjobs Jobs Scotland Searchukjobs** ↗
19. **National account manager Jobs Scotland** ↗
20. **AMP Version of National account manager** ↗
21. **National account manager Scotland Jobs** ↗
22. **National account manager JobsScotland** ↗
23. **National account manager Job Search** ↗
24. **National account manager Search** ↗
25. **National account manager Find Jobs** ↗

