

United Kingdom Jobs Expertini®

National Account Manager

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Company: Brambles

Location: United Kingdom

Category: other-general

CHEP helps move more goods to more people, in more places than any other organization on earth via our 300 million pallets, crates and containers. We employ 11,000 people and operate in more than 55 countries. Through our pioneering and sustainable share-and-reuse business model, the world's biggest brands trust us to help them transport their goods more efficiently, safely and with less environmental impact.

What does that mean for you? You'll join an international organization big enough to take you anywhere, and small enough to get you there sooner. You'll help change how goods get to market and contribute to global sustainability. You'll be empowered to bring your authentic self to work and be surrounded by diverse and driven professionals. And you can maximize your work-life balance and flexibility through our .

Job Description

National Account Manager

Field based within the UK

Permanent, full time

Tailored salary + bonus, car & excellent benefits

Are you driven by the desire to make a meaningful difference and elevate your career to new heights? CHEP invites you to step into the role of National Account Manager within our dynamic partnerships team. This opportunity transcends the conventional job description, offering you a platform to contribute to a cause greater than the bottom line. At CHEP, our commitment extends beyond satisfying our customers; we are at the forefront

of advocating for and implementing sustainable practices that positively influence our planet. If you are keen to play a pivotal role in shaping a sustainable future and thrive in a challenging yet rewarding environment, we welcome you to explore this career milestone with us.

In today's competitive business landscape, the dynamic of national accounts extends far beyond traditional expectations. Companies are no longer content with mere service providers; they are in search of partners who can significantly contribute to their value chain. As a National Account Manager at CHEP, you will be instrumental in enriching our client relationships by fostering partnerships that deliver unparalleled value.

This role demands a proactive, self-driven individual who excels in autonomy yet understands the immense value of collaborative synergy.

Your role is critical in ensuring minimal service disruptions, timely financial transactions, and the escalation of concerns, all while continuously seeking opportunities to add value. If you are ready to embrace this challenge and make a tangible impact, CHEP offers the ideal canvas to showcase your talents and grow alongside a leader in sustainable supply chain solutions.

Why join CHEP? We're more than just a pallet company. We're a key player in making the global supply chain more sustainable and efficient. With over 100 years of financial growth and a commitment to investing in our people and customers, CHEP stands out as a flagship industry player. As a National Account Manager, you will play a crucial role in our mission to innovate and support the world's economic and environmental sustainability efforts. If you're ready to be part of a company that values your contribution and offers the chance for personal and professional growth, CHEP is the place for you!

Do you offer...?

At least 5 years recent experience within Account Management dealing with large customers

Experience gained within FMCG, supply chain, retailer any similar background

Experience with working in a matrix structure

A proven track record of delivering sales growth

Full UK drivers license

The Perks...

Certified Top 17 Global Employers

Excellent career progression

Competitive salary

Annual bonus (typically 15%) based on company and individual performance

Company car

Generous Share Scheme

Private healthcare (family cover)

Company laptop and phone

Remote role / flexible working

25 days holiday, plus statutory holidays and the option to buy and sell 5 additional days leave each year

Up to 10% company pension

Life Assurance

Employee Assistance Programme

Numerous retail discounts

Interested...?

Apply by submitting an up-to-date CV tailored to this opportunity. We look forward to hearing from you!

Preferred Education

Not Indicated

Preferred Level of Work Experience

Not Indicated

Remote Type

Fully Remote

We are an Equal Opportunity Employer, and we are committed to developing a diverse workforce in which everyone is treated fairly, with respect, and has the opportunity

to contribute to business success while realizing his or her potential. This means harnessing the unique skills and experience that each individual brings and we do not discriminate against any employee or applicant for employment because of race, color, sex, age, national origin, religion, sexual orientation, gender identity, status as a veteran, and basis of disability or any other federal, state, or local protected class.

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