

## National Account Manager

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Company: MorePeople

Location: United Kingdom

Category: other-general

## National Account Manager

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#### Field Based

**£40K-£48K**

Are you an National Account Manager working for a fresh produce business?

Looking for a role that gives you exposure to some of the UKs largest retailers and suppliers?

This is your opportunity to manage up to 200 supplier accounts within the UK, while also gaining retail, foodservice and manufacturing experience.

You'll play a pivotal role in working alongside Retail Business Managers to support the growth of retail partners and coordinate and update business forecasts.

#### **What will I be doing?**

You'll be converting producers using one way transit packaging into IFCO RPCs (rigid plastic containers).

Working with the Retail Business Managers to support the growth of retail partners.

You will spend 3 days a week out visiting existing and potential suppliers, retail distribution centres, and stores to capture conversion opportunities. The other two days a week you will be working from home.

You have the potential to manage up to 200 supplier accounts within the UK, that will be feeding into Retail, Foodservice or other Manufacturing businesses.

#### **What do I need?**

Ideally you will have experience working in a sales role with in the fresh produce sector or RPC industry. An understanding of the fresh produce/food supply chain will be super beneficial.

Having strong relationship management and presentations skills is always a bonus, as well as experience managing internal reporting.

### **What's Next?**

For an informal chat, please call me, Rae on 01870480530 or email or send me a message on . Don't worry if your CV isn't up to date, just send what you already have and we can sort the rest later!

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