

## National Field Manager

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Company: Mars Wrigley

Location: United Kingdom

Category: other-general

### Job description

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Are you ready to lead and inspire? As the National Field Manager for our long standing client, Mars. You'll be at the forefront of managing a team of Northern based regional field managers to execute Mars Wrigley's commercial plans. This role is pivotal in driving ultimate sales performance. Salary up to £43k + £3.5k Bonus + Car and other benefits.

**Ideal Location:** East Midlands up to Scotland and Northern Ireland

### National coverage required.

This role will require driving continuous improvements, overcoming challenges to provide solutions to be deployed through the CPM field team to maximise the return on investment for Mars Wrigley's. You will work with the Senior Account Manager to deliver the MW strategy through the Field Team for Region.

### What we're looking for:

Proven leadership in managing high-performing teams within Field based activities.

Exceptional organisational, time management and planning skills

Motivated, proactive, and resilient

Track record of setting and achieving high personal standards

Change management expertise and ability to lead from the front.

Passion for nurturing talent and exceeding targets

Openness to coaching and training for continuous development.

Presentation and influencing skills.

**Desired Experience:**

Experience working in a Convenience/Independent environment.

Experience managing teams at a national level.

**Roles and responsibilities:**

Collaborate with the Account Manager to execute Strategic plans.

Lead, manage, and inspire the regional field management team.

Work closely with the Account Manager to innovate and motivate the national team.

Resource management through recruitment, retention, coaching, and development

Drive continuous improvements and overcome challenges

**What We Provide:**

Company car

Up to £43k basic salary

£3,500 Performance Related Bonus

Pension

25 days annual leave + 8 bank holiday (Increases 1 day per year up to a max of 30)

Company benefits platform

Support for career growth and development

If you're ready to thrive in a fast-paced, dynamic environment alongside a team of talented and driven individuals where continuous learning and growth are the norm, we want to hear from you. Join us on this exciting journey—apply now!

#LI-KH1

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