

National Key Account Manager

[Apply Now](#)

Company: saint_gobain_group

Location: United Kingdom

Category: other-general

Contamos com você para

National Key Account Manager

At Saint-Gobain Glass, we are looking for a National Key Account Manager, to develop and implement strategic account plans which will achieve and foster account growth.

You will be managing the everyday service needs of our customers, with the aim of achieving budgeted volumes, prices and margins whilst helping maintain overall customer satisfaction.

Ideally you will be experience in negotiating long term agreements as well as developing and growing account bases across key accounts.

The role is home-based, but national travel will be required.

What we're looking for:

Proven track record in managing and growing large key accounts

Negotiation skills with a strong sense of commercial acumen

Being able to build and grow strong relationships with internal and external stakeholders

Proactive approach with an ability to identify opportunities

What you will be doing:

Developing new and existing business sales from key account base across the UK & Ireland

Build and grow relationships with key stakeholders both internal and external

Managing everyday needs of customers including pricing requests, queries, and new product knowledge

Generating client orders, ensuring these are correctly and accurately processed

Negotiating long term agreements with customer base

Are Saint-Gobain Glass inclusive employers?

Saint-Gobain is the worldwide leader in light and sustainable construction improving daily life through high-performance solutions. From wherever you are, let your unique personality and our values guide you every day to invent a more sustainable world.

We understand that a diverse workplace is not only a more enjoyable place to be, but also facilitates better decision making and innovation. So, whoever you are, and whichever Saint-Gobain business you join, you can be sure of a warm welcome with us.

And what about flexibility?

The world of work is changing. At Saint-Gobain, we're always open to new ways of working. Everyone has different needs and commitments. We'll happily discuss any need you might have for this role: flexible hours, job-sharing, part-time working, or anything else that matters to you. We can't promise to meet every request when we're recruiting. But we do promise to listen.

If you match our criteria, we will be in touch to discuss your experience and more about you as a person, we look forward to hearing from you!

[Apply Now](#)

Cross References and Citations:

1. [National Key Account Manager Nodejobs Jobs United KingdomNodejobs ↗](#)
2. [National Key Account Manager Washingtondcjobs Jobs United Kingdom Washingtondcjobs ↗](#)
3. [National Key Account Manager Searchnzjobs Jobs United KingdomSearchnzjobs ↗](#)
4. [National Key Account Manager MaintenancejobsJobs United Kingdom Maintenancejobs ↗](#)

5. National Key Account Manager Thejobsearch Jobs United KingdomThejobsearch ↗
6. National Key Account Manager Ecommercejobopportunities Jobs United Kingdom Ecommercejobopportunities ↗
7. National Key Account Manager MelbournejobsJobs United KingdomMelbournejobs↗
8. National Key Account Manager Maxillofacialjobs Jobs United Kingdom Maxillofacialjobs ↗
9. National Key Account Manager Turkeyjobs Jobs United KingdomTurkeyjobs ↗
10. National Key Account ManagerNodejobs Jobs United KingdomNodejobs ↗
11. National Key Account ManagerSearchamericanjobs Jobs United Kingdom Searchamericanjobs ↗
12. National Key Account ManagerSeojobs Jobs United KingdomSeojobs ↗
13. National Key Account ManagerSearcheruropeanjobs Jobs United Kingdom Searcheruropeanjobs ↗
14. National Key Account ManagerOmanjobs Jobs United KingdomOmanjobs ↗
15. National Key Account ManagerTechstartupjobs Jobs United Kingdom Techstartupjobs ↗
16. National Key Account ManagerFindfreelancerjobs Jobs United Kingdom Findfreelancerjobs ↗
17. National Key Account ManagerLondonjobscentral Jobs United Kingdom Londonjobscentral ↗
18. National Key Account ManagerTutorjobs Jobs United KingdomTutorjobs ↗
19. National key account manager Jobs United kingdom ↗
20. AMP Version of National key account manager ↗
21. National key account manager United kingdom Jobs ↗
22. National key account manager Jobs United kingdom ↗
23. National key account manager Job Search ↗
24. National key account manager Search ↗
25. National key account manager Find Jobs ↗

