

United Kingdom Jobs Expertini®

National Sales Manager

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Company: Barrington James

Location: United Kingdom

Category: other-general

NATIONAL SALES MANAGER - GREAT BRITAIN & NORTHERN IRELAND BASE
SALARY + COMISSION + CAR ALLOWANCE + PAID ACCOMODATION REMOTE
WORKINGJoin a cutting-edge company revolutionizing nuclear medicine imaging systems and make a significant impact on the healthcare industry! We are seeking a dynamic and results-driven National Sales Manager to drive sales growth and customer satisfaction across the assigned territory. If you thrive in a fast-paced environment and have a passion for innovative medical technology, this opportunity is perfect for you!THE COMPANYYSpearheading the transformation of Single Photon Emission Computed Tomography (SPECT) imaging systems from analog to digital detection technology.Empowering hospitals and clinicians to deliver superior healthcare services at a significantly lower cost.Taking pride in the world's first digital cardiac dedicated SPECT system, which has become the preferred choice for functional cardiac imaging worldwide.Utilizing state-of-the-art digital detectors, proprietary software, and algorithms to achieve unprecedented speed, low radiation dose, and superior image quality.They have recently launched multipurpose SPECT and SPECT-CT systems, offering high-speed imaging, low radiation dose, and remarkable improvements in image quality.THE ROLEAs National Sales Manager, develop and implement a strategic sales plan for Great Britain & Norther Ireland. Liaise with the EMEA Sales Director for guidance and support. Drive sales growth and ensure exceptional customer satisfaction. Provide superior customer service and product support to ensure successful utilization of our cutting-edge imaging systems.Exceed quarterly and annual sales targets, demonstrating your sales

proven track record in front-line Medical Imaging sales, with expertise in SPECT, SPECT-CT, PET-CT, or CT. Nuclear medicine sales experience with capital equipment in an international company. Exceptional selling, negotiation, and interpersonal skills to forge strong connections. Proactive, high-performance mindset with a focus on achieving targets and commitments. Excellent communication skills to engage and interact with diverse stakeholders. Possess a strong clinical network in SPECT, SPECT/CT, and/or PET/CT. Self-driven and thrive in a collaborative environment, displaying an entrepreneurial mindset.

INTERVIEW PROCESS Initial stage interview with EMEA Sales Director via MS Teams. Conversation with the COO. Sign off-chat with HR & CEO Offer

THE BENEFITS Base salary Commission Car allowance + mileage expense Overnight hotel costs covered by the company Private Healthcare Pension Remote position

HOW TO APPLY If you are ready to take your sales career to the next level and contribute to the advancement of medical imaging technology, apply now! Join a passionate team and be part of the future of healthcare. Please register your interest by sending your CV to Reuben at Barrington James through LinkedIn, directly at rmmay@barringtonjames.com, or reach me directly at +44 (0)1293 778662. I look forward to hearing from you.

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