

new homes sales advisor

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Company: TDM Recruitment

Location: United Kingdom

Category: other-general

Job description.

New Homes Sales Advisor

up to £25, plus £55, OTE uncapped

Peterborough, Cambridgeshire

Please note: applications without new homes sales experience will be discounted

How does selling for a 5* housebuilder on a high volume site sound? We are working with a reputable developer looking for an experienced **new homes Sales Advisor** to join them on their well selling development in **Peterborough, Cambridgeshire!**

This is an exceptional opportunity to join a leading housebuilder as their newly appointed Sales Advisor within a strong and growing region.

Dynamic and progressive, this company is a great fit if you're looking to work in a supportive but ambitious environment with the opportunity to earn some serious cash!

With a great commission structure in place, your realistic OTE is £55, uncapped and on offer is a basic salary of up to £25, and paid mileage.

You will have experience selling residential units having worked as a Sales Negotiator for a house builder or developer. You will be located within commutable distance to site with maximum travel time of an hour.

Using your previous experience as a Sales Negotiator, you will manage the customer from enquiry through to exchange and completion, delivering a first class customer journey at all times. You will report into the Sales Manager. You will be flexible to work weekends and have Tuesday and Wednesday as your days off.

For this role duties will include:

Meeting and greeting customers on site

Taking customers details and qualifying their requirements

Dealing with incoming sales enquiries

Taking customers on viewings

Advising customers on the sales journey and progressing sales

Ensuring the sales suite is presentable

Manage sales database and ensure it is up to date.

Benefits include:

25 days annual leave

Paid mileage

Healthcare

Bonus scheme

Uncapped plot commission and money to be made on extras and choices

Key requirements:

1 + years New homes sales experience in housebuilding or new homes experience for an estate agency

Have access to your own transport and a valid UK driving license

Be confident using Computer systems including Microsoft Office

Be very customer service focused and sales orientated

Be immaculately presented

Be available to work flexible shifts including weekends.

Please note: due to the volume of applications, only successful candidates will be contacted.

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