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New Homes Sales Consultant

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Company: Kings Permanent Recruitment Ltd Location: Roundhay Category: other-general

New Homes Sales Consultant

Working on alongside a Premium Developer, this is a fantastic opportunity for the right candidate to sell truly fantastic high quality homes. If you have previous New Homes sales experience, then we would love to hear from you.

Life's journey is full of exciting chapters - none so much as starting a new career. Our clients need people that genuinely enjoy helping others - the kind of people that make your day better just for speaking to them. Of course, you'll be a natural salesperson and we appreciate that you're also looking to get that work life balance but also strengthen your skills.

New Homes Sales Manager - Role Duties:

* Meeting and greeting customers establishing great relationships and helping customers make their dream move

* Recognise the opportunity to help further and present useful products and services

* Instinctively know how to initiate potential leads and refer customers to relevant colleagues

* Keep in touch by liaising and communicating with Developers

New Homes Sales Manager - Experience Required:

* Experience of working on New Homes sales sites (essential)

* Be the Go-to person for both clients and developers

* Confidence, a fantastic telephone manner, great at building rapport and have a genuine love of helping customers

* Naturally professional, organised and have a great work ethic

* You'll be able to think on your feet and be flexible

* A hardworking attitude with the desire and determination to achieve your targets

New Homes Sales Manager - The Package:

* £26,000 Basic Salary

* £40,000 - £45,000 On Target Earnings

* Includes commission and bonus paid per plot sold

* 5 day working week - Thursday to Monday 10am - 5pm

Kings Permanent Recruitment for Estate Agents and Financial Services Professionals hits 17 years of successful trading. A milestone to be proud of...

Kings Permanent Recruitment for Estate Agents and Financial Services Professionals is a Specialist Estate Agency Recruitment Service dealing with the placement of Estate Agents, Letting Agents and Financial Services Professionals into permanent positions. We cover all specialities of recruitment within the residential property sector to include Residential Sales, Residential Lettings, Property Management, Block Management, Inventory Clerks, RICS Chartered Surveyors, Land and New Homes, CeMAP qualified Financial Services Consultants / Mortgage Advisors, Protection Advisors, Secretarial / Administration.

Visit Kings Permanent Recruitment for website for online Estate Agency vacancies.

Find Adam Howes on LinkedIn.

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