United Kingdom Jobs Expertini®

Outbound Sales Agent

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Company: Radius

Location: United Kingdom

Category: other-general

The role ...

Begin your career in sales with otelesales Advisorrole!

The main focus of this exciting and challenging role is calling potential customers via online sourcing and lead generation and selling the our DCI Fuel card product range.

What will you be doing as an Telesales Advisor in our Fuel Solution?

Dealing with prospective customers (B2B) to offer the benefits of our fuel card services

Dealing with customer service, non-drawing customers and card consolidation calls

Creating a pipeline of future customers through follow up appointments and referrals

Administration duties for customer accounts

Logging sales data in a variety of computer systems/dashboards

What experience do you need?

Excellent communications skills; demonstrating confidence and attention to detail.

Money motivated and ambitious to hit and exceed targets.

Applicants must be computer literate and familiar with standard MS Office applications (MS Word, Excel, PowerPoint, Outlook).

What can you expect of us?

A friendly culture that mirrors our proposition to our customers.

A fast-growing organisation that defines itself as being agile and innovative

A drive for continuous improvement, which you will be empowered to get behind from day one.

A commitment to building a working environment that values inclusivity, innovation, agility, and drive.

If you would like any further information about this role, please contact Michael on +44 2896948721 or the Talent team on .

Radius is an equal opportunities employer. We are committed to welcome people regardless of age, disability, gender identity, race, faith or belief, sexual orientation or socioeconomic background

sales executive, sales representative, sales advisor, business development executive, customer service, sales assistant, telesales, sales coordinator, retail, retention, call centre, contact centre, new business consultant, account management, customer relationship, sales negotiator, customer relations, sales consultant, retention, warm leads, sales advisor, upsell, retentions, account manager,

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