

## Outbound Sales Representative

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Company: Brook Street

Location: United Kingdom

Category: other-general

### Job Description

#### Outbound Sales Representative

**Minimum Requirements:** 1 years targeted sales experience within the last 3 years.

**Location** Remote, Mainland UK only

**Competitive salary and bonus** £23,000 plus average bonus earning potential of £7,200 per annum. Uncapped bonus

**Hours** 37.5 hours per week, Monday - Thursday 10:30 - 19:00, Friday 09:00 - 17:30.

No weekends.

**Start date:** 3rd June 2024

**Domestic & General** are a proud partner to leading manufacturer and retail brands worldwide, taking the worry out of appliance breakdowns for almost 9 million customers in the UK.

Right now, we're recruiting **Outbound Sales Representative** in a role that offers great work life balance , **working from home** and an engaging onboarding experience.

**The role you'll do:**

As a **Sales Representative** in our busy **Outbound** department, you'll get in touch with customers to make sure their appliances are protected. Day-to-day, you'll:

Use your sales and communication skills to upsell products

Build rapport with customers, get to know their individual needs and put their interests first

Provide peace of mind by finding the right solution for every customer

**How you'll be rewarded:**

**33 days' annual leave (including bank holidays)** - Additionally the option to buy 5 extra days each year

**Investment in your career** - Development through ongoing coaching and clearly defined progression opportunities

**Employee discounts** - Access to discounted Sky TV and mobile packages, and discounts for loads of online and high street retailers

**Sales bonuses** - Each month you'll get the chance to earn some extra take home pay

**Health and Wellbeing** - Discounted gym membership, help towards essential healthcare costs, including dental, optical, and physiotherapy

**Pension scheme** Matched employer contributions up to 5% of basic salary

**Life assurance** Employer funded cover of 4x basic salary

**A free annual D&G protection plan** - Access to discounted rates for family and friends too

**Incentives** - Regular incentives with amazing prizes to be won

**Employee assistance programme** - Free support and advice on relationships, physical and mental health, financial assistance and more

**And many more benefits** - Including travel loans, car leasing and Cycle to Work and Salary Finance schemes

**What else to expect:**

In a **2-week** training programme (**Mon - Fri: 09:00 - 17:30**) you'll learn our systems, meet your new colleagues, perfect your sales technique and learn what makes a great customer

experience

You'll work on a shift pattern where you'll enjoy **weekends off**

### **Working from home**

We'll provide all the equipment you need, but you **must** have broadband access

### **The experience and skills you need:**

1 years continuous and **targeted sales experience** within the last 3 years

A driven mindset with strong customer service and sales skills and a love for hitting targets

Experience of working autonomously or in a home-based position

Great communication skills - you're at ease building rapport, listening to customers and demonstrating empathy when needed

A team player committed to creating an excellent customer experience

Unflappable and resilient attitude to juggle tasks

**Immediate interviews available.**

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### **Cross References and Citations:**

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