

Technical Product Manager

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Company: IP Integration

Location: London Area

Category: installation-maintenance-and-repair

Technical Product Manager (Hybrid working London, Manchester or Reading) Do you want the opportunity to join an exciting team of people who are obsessed with providing exceptional customer contact? We are seeking a high-performing, self-motivated Microsoft 365 subject matter expert who is driven by building exceptional solutions for our clients and delivering strong growth to the business. What does the role involve? Build and manage a product portfolio to differentiate IPI within our target markets Manage internal and external marketing and training programmes to keep our products and services front and centre with our clients Competitor analysis and product roadmap Product P&L through Sale and Cost control initiatives Support to the Sales and Solutions Consulting function to ensure IPI's success in gaining and retaining business You will have the following skills and attributes: Recent experience working for a Managed Service Provider as a Product Manager specialising in the Microsoft 365 stack and Azure product suite Experience of Licensing regimes aligned to running a UK Managed Service Provider SPLA, VCAN, Veeam, Experience of developing turnkey IT solutions products that are scalable and repeatable Prior knowledge of Product initiation and Roadmap management Knowledge of Product financial management and P&L experience preferred Strong presentation skills and experience in a sales environment What is it like to work for IPI? IP Integration is dedicated to creating intelligent contact centre and IT solutions and supporting services which are unrivalled in the industry. Our breadth of knowledge and experience spans products and services from the world's leading information and communication technology vendors; enabling us to deliver award winning, value-add solutions. We are an agile, highly

accredited organisation with over 20 years heritage in delivering contact centre solutions to businesses across the UK. We invest heavily in customer experience, our people, and our culture – putting people at the heart of everything we do.

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