

Project Director

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Company: Skanska

Location: United Kingdom

Category: other-general

Description and requirements

We are Skanska Building Services, part of the Global Project development and construction Company - Skanska plc. Building Services are a leading facilities management company dedicated to delivering exceptional services to our clients. With a focus on both hard and soft FM solutions, we are committed to excellence in every aspect of our operations. We specialize in managing facilities across various sectors, ensuring efficiency, sustainability, and client satisfaction.

Position Overview & Purpose

Based on our prestigious PFI, defence sector contract at Northwood Headquarters, we are seeking an experienced and skilled Project Director to lead a significant onsite team in delivering outstanding facilities management services. The ideal candidate will have a comprehensive understanding of both hard and soft services, proficient in managing PFI contracts, and will likely have experience working as a General, Operations or Account Manager/Director responsible for leading the delivery of significant Facilities Management to customers. The post is responsible for providing strategic management and delivery of the project within budget, ensuring the achievement of contractual requirements; ensuring customer satisfaction, in what is a complex stakeholder environment, driving continuous improvement across all departments.

What you'll do:

- Have full P&L accountability for the PFI project. Responsible for the delivery of Hard and Soft Services at the site, including projects and lifecycle.
- Lead and develop a team of six direct reports, including the leads for Operations, Engineering, Compliance, Performance, Technical and Capital Works.
- Fully understand the contract operationally and commercially and set commensurate

targets. Accurately report progress each month, including key activities linked to compliance and H&S.

- Take a proactive approach to prevent losses and maximise profitability.
- Take a positive and highly visible lead in developing relationships with the Authority and to lead on collaboration.
- Develop a good working relationship with each shareholder/ customer/ client.
- Lead and inspire the project team ensuring all employees have a current review and learning plan, that succession plans are in place, and that the team is positively engaged.
- Ensure that management by information is practised, that effective performance review structures are in place and that measurement and review drives continuous improvement in maintenance performance.
- Be a key contact and build and maintain an effective and supportive working relationship with members of the Skanska Building Services team and colleagues.
- Promote a culture of customer service to both internal and external customers and partners and to liaise with other Stakeholders.
- Create a culture of care in line with Skanska values through effective leadership, development, and management of their team.

What you'll bring to the role:

- You will have a proven record in Facilities Management with experience of leading the delivery of both Hard and Soft (TFM) Services
- A strong leadership skillset gained within a similar role i.e. Senior Operations Manager, General Manager, Account Manager, or Account Director.
- Knowledge of PFI contracts
- Multi-million-pound P&L responsibility
- Demonstrated Leadership skills with the ability to inspire and motivate teams to achieve results.
- Excellent communication, negotiation, and interpersonal skills who excels within complex stakeholder environments.
- Analytical, strategic mindset with the ability to develop and implement innovative solutions.
- Able to gain DV security clearance.
- Happy to commit to working onsite at Northwood Headquarters a minimum of 4 days per week.

Equal opportunities

We thrive through embracing differences, whether they be social backgrounds, ethnicity, disability, gender identity or expression, age, religion, sexual orientation and any other protected characteristic - we know that diversity opens a rich potential for new ways of thinking, helping us to build successful and high-performing teams. We call it Naturally Skanska.

Flexible working

We welcome you to ask about flexibility at interview stage and we will explore what is possible for the role.

Reasonable adjustments

We would like you to perform at your best at every stage of our recruitment process. Please contact us using

recruitment@skanska.co.uk if you require any adjustments that would support you throughout your application.

More information about the role

Please note this is an advert for our job vacancy, and therefore may not be inclusive of all assigned duties, responsibilities, or aspects of the role described, and may be amended at any time at the sole discretion of Skanska. For a full role profile, please contact us: recruitment@skanska.co.uk

Closing date

The closing date for this vacancy may be subject to change any time at the sole discretion of the business.

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