

## Recruitment Consultant Manchester

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Company: Hays

Location: Manchester Area

Category: other-general

NEW OPPORTUNITIES - Manchester Hays Recruitment Manchester · Industry leading training throughout your career· Fast track promotions

About Hays  
At Hays, we believe in being long-term partners with our people as well as our customers. Together, we will work for your tomorrow, and the possibilities are endless. With over 50 years of business success, we have built a reputation as the world leader in specialist recruitment and workforce solutions. But joining Hays isn't just about being part of a global business leader; together with over 12,000 people across 32 countries, you'll be making a difference in the world of work. Our business scale and our growth mindset allow people the choice of varied career opportunities. So at Hays, the future is what you make it. You get the chance to work with diverse high-calibre customers, to make an extraordinary impact and thrive in an environment that is inclusive.

The Opportunity  
Are you an ambitious sales-driven individual looking for an opportunity to develop a long-term career in a business that is going places? Then there is no better place to create the career you want than here at Hays. And the best part is that you don't even need to have recruitment experience or qualifications – just the ambition and drive to make a difference in the world of work and shape your own personal success. You'll also benefit from industry-renowned training and the tools and technological support to make that hard-hitting impact. You won't be alone either - with the support of a global network of talented colleagues supporting you to create the career that's right for you.

What can I expect day to day?  
As a Recruitment Consultant, you'll have the freedom to do things differently, supported by colleagues with a wealth of experience empowering you to learn and grow. No day is the same here at Hays, and you will gain experience across a

varied range of skills to include:

- Building relationships with clients
- Winning new business
- Managing vacancies from start to finish
- Screening, interviewing and shortlisting candidates
- Matching the best candidates to the best jobs

Here at Hays, you really can influence your own earning potential, by getting out what you put in. Your energy and dedication will be rewarded in a culture built on celebrating success.

What you'll need to succeed:

- No previous recruitment experience is needed.
- Passion to succeed and be part of a fast-paced inclusive environment
- People focused with a sales-driven mentality
- Relationship focused with the confidence to build strong networks
- Collaborative in spirit with a growth mindset to develop a long-lasting career

What you will get in return:

- You'll manage your own business and work in a commercial and entrepreneurial environment.
- You will receive all the tools and support needed to be a successful recruitment consultant.
- The backing of a Global Company, established for over 50 years
- Best Technology in the Industry including a 'salesforce' CRM
- Dell Laptop
- The most comprehensive training programme in the industry - allowing for progressing from Associate to Director level in just 8 years
- Significant growth potential of salary after year 1
- Flexible hybrid working pattern
- Buy and sell holiday
- Uncapped commission paid x 13 times per year or an allowance and bonuses
- Incentives and rewards – celebration dinners / Team lunches
- Black Tie Summer Ball and Christmas Parties
- Opportunity to win a 5\* luxury trip with top performing colleagues – Hays Elite!
- The opportunity for recognition at local, regional and national awards
- Referral bonuses of up to £2000 per individual
- Access to a free well-being package
- Gym discounts
- Cycle to work scheme
- Access to virtual doctor unlimited times per year
- Employee loans to buy Tech/Rail/Tram travel
- Paid charity day #HaysHelps
- Parents@hays support network

Life at Hays presents the opportunity for growth, varied career paths, exciting challenges and a culture of inclusion that celebrates diversity. As a committed Disability Confident employer, if you're thinking of a new tomorrow for your career, whatever your background, let's work together to create it!

At Hays, we share a passion for creating a culture of opportunities for our people to flourish and succeed, whatever your background. We know that diversity of perspective and an inclusive approach, which encourages those experiences and views to be heard, is great for business and therefore your career.

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