

## Recruitment Consultant

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Company: Rapier Employment

Location: Nottingham

Category: business-and-financial-operations

### Job Description

#### Industrial/Driving Recruitment Consultant

**Locations:** North Nottinghamshire

**Salary:** £25,– £30,per annum

**Job Type:** Full-time, Permanent

#### Company Overview:

Due to significant growth, Rapier Employment, are seeking a Recruitment Consultant to join their new North Nottinghamshire team! This role is ideal for someone who is ambitious, resilient, and driven with a sales mentality.

The successful candidate will be able to influence their own earning potential as well as have the opportunity to shape their career progression with the support of the industry's best training and development programme.

Rapier is the UK's specialist supplier of workforce solutions to the transport and warehousing sector and are part of the Pertemps Network group of companies.

Offering over 30 years of excellence in providing dedicated warehouse, production line and all-class driver workers to leading logistics organisations, major supermarket retailers, automotive manufacturers, food packaging companies and the construction industry, among other clients, the job will provide lots of variety and is an ideal role for someone with strong customer service skills and who loves to build relationships.

#### Job Description:

Rapier Employment are seeking a highly motivated Industrial/Driving Recruitment

Consultant to join their dynamic team. As a Recruitment Consultant, you will play a crucial role in sourcing, attracting, and placing qualified candidates in industrial positions, ensuring the highest level of service to both our clients and candidates. You will be responsible for managing the end-to-end recruitment process, from candidate sourcing to onboarding, while building strong relationships with clients and candidates.

**Responsibilities:**

Attracting new candidates through networking, advertising, and social media

Managing and developing client relationships in a highly competitive marketplace

Building strong commercial relationships with businesses of all sizes, from global multinationals to rapidly growing SME's

Conduct the full recruitment cycle and undertake recruitment activities, including sourcing, screening, interviewing, and assessing candidates for industrial/driving roles

Collaborate closely with clients to understand their recruitment needs, job requirements, and the organisations culture

Proactively source and attract qualified candidates for both temporary and permanent positions, utilising effective recruitment strategies and techniques

Conduct thorough candidate interviews, evaluating their skills, qualifications, and suitability for specific job openings

Manage candidate pipelines and maintain a database of qualified candidates

**Requirements:**

Driving licence is essential

Previous experience as a Recruitment Consultant is desirable

Proven track record in a customer service and sales environment

Good basic knowledge of what agency recruitment entails

Excellent interpersonal and communication skills, both written and verbal

Ability to build and maintain strong relationships

Results-oriented mindset with a focus on meeting and exceeding targets

Exceptional organisational and time management skills, with the ability to handle multiple priorities effectively

A proactive and self-motivated approach, demonstrating initiative and problem-solving abilities

A passion for delivering exceptional customer service and a commitment to professionalism

**Join our team at Rapier Employment and take your career in industrial and driving recruitment to the next level.**

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#### Cross References and Citations:

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