

Recruitment Consultant

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Company: Gi Group Operations

Location: Southall

Category: other-general

Recruitment Consultant - Gi Group West London

Salary negotiable with uncapped commission

Are you a born sales superstar with a knack for building lasting connections? Gi Group in West London wants YOU!

We're on the hunt for someone with a natural talent for selling, who's not afraid to dive in, pick up the phone, and forge new business relationships. Whether you're a seasoned recruitment pro or a fresh face in the game, if you've got the gift of the gab and a drive to succeed, we want to hear from you!

What We're Looking For:

Stellar sales skills and a passion for business development

Grit, resilience, and a can-do attitude

Thrives in a fast-paced environment with diverse clientele

Full driver's license and access to a vehicle

Ready to roll up your sleeves, attend meetings, and seal the deal
Don't miss out on this opportunity to unleash your potential and make your mark in the world of recruitment

Responsibilities (not limited to)

- * Achieve targets for daily & weekly activity for new client canvass calls and spec calls.
- * Achieve targets for new client sales and service meetings.
- * Cross sell other divisions/ brands within Gi Group at every opportunity
- * Be known by all user clients and candidates through constant contact and rapport building
- * Offer a quality service to clients by selecting applicants through good job matching and tight control, ensuring that all suitable candidates have completed all required client specific documentation and site tours where necessary.
- * Develop relationships with existing clients to avoid them becoming dormant or lapsed
- * Where clients do become dormant be responsible for bringing them back to billing

Skills

- * Excellent communication and Problem solving skills
- * Negotiation skills
- * Time Management Skills
- * Ability to work under pressure
- * Networking Skills
- * Self-Motivated

Benefits

Generous Annual Leave - 25 days rising with service to 30 days

Your birthday off

Holiday purchase scheme

Flexible start and finish times

Flexible Bank Holidays

Work from anywhere - up to four weeks a year

Healthcare / dental / glasses & eye tests / alternative therapies / flu jab

Breakfast club

Enhanced Maternity, Paternity & Adoption Pay

IVF flex & support

Menopause flex - paid HRT treatment

Employee Assistance Programme

Pension Scheme

Financial coaching

Income protection insurance - Providing you with support and assistance when you need it most

Life insurance

Industry leading training

Career Pathway programme

Learn a new language

Electric car scheme

Paid time off to volunteer / move house

Internal teams dedicated to Diversity & Inclusivity, Wellbeing, Corporate Social, we are always looking for new members Our company promotes equal opportunities and values the diversity of its workforce. In accordance with our Company Equal Opportunities policy, we will provide equal opportunities to any employee or job applicant and will not discriminate either directly or indirectly because of race, sex, sexual orientation, transgender status, religion or belief, marital or civil partnership status, age, disability, or pregnancy and maternity.

Gi Group iCIMS is acting as an Employment Agency in relation to this vacancy.

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