

United Kingdom Jobs Expertini®

Recruitment Consultant - Trades and Labour

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Company: AT Talent

Location: Manchester Area

Category: other-general

This agency are seeking a highly motivated and results-driven Recruitment Consultant to join their dynamic team in the Construction, Trades & Labour division in Manchester. The ideal candidate will possess a positive attitude towards business development, demonstrate tenacity in overcoming challenges, exude enthusiasm and energy, and possess a strong likeability factor for building rapport with new contacts. This role requires industry focus, consistency, and a competitive spirit to excel in their fast-paced and rewarding market. Key Responsibilities: Business Development: Proactively identify and pursue new business opportunities within the construction, trades & labour sector. Chase down leads, establish connections, and cultivate relationships to expand the client base. Tenacity: Overcome setbacks and challenges with resilience and determination. Daily hurdles are a part of the job, and the successful candidate must exhibit a tenacious approach to achieve objectives. Enthusiasm and Energy: Maintain high levels of enthusiasm and energy to drive success. This role demands a proactive and lively approach to stay motivated and engage effectively with clients and candidates. Likeability Factor: Build strong and positive relationships with new contacts, clients, and candidates. The ability to connect with people is crucial for success in this role. Industry Focus: Develop a deep understanding and passion for the construction trades & labour sector. Stay informed about industry trends, market demands, and competitor activities to provide valuable insights. Consistency: Execute daily tasks consistently. Recognise that consistency is the key to success in our market, and the ability to perform consistently is paramount. Competitive Spirit: Strive to be the best and stand out in the market. Exhibit a competitive nature and a drive to achieve excellence, not

merely meet expectations. What We Offer: Great Salary and Commission Scheme: Competitive compensation package with an attractive commission structure and performance-based incentives. Career Progression: Genuine opportunities for career advancement based on performance. Experienced Team: Work alongside a skilled and supportive team that values collaboration. Dedicated Support: Benefit from a dedicated Labour Manager to fill job roles and an Office Manager to handle paperwork, allowing you to focus on business development. Existing Client Base: Access a warm client base already in place, providing a foundation for further expansion. Guidance and Mentorship: Receive guidance from a very experienced manager who will help navigate challenges and contribute to professional growth. Nationwide Network: Leverage their extensive nationwide network for broader opportunities and collaboration. Open Geographical Coverage: Enjoy the freedom to explore and expand business across the entire region.

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