United Kingdom Jobs Expertini®

Recruitment Consultant

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Company: WilsonHCG Location: United Kingdom Category: business-and-financial-operations

Recruitment Consultant

WHO WE ARE

WilsonHCG is one of the fastest-growing recruitment process outsourcing (RPO) companies in the world. Headquartered in the United States, WilsonHCG is a multi-award-winning talent solutions provider, which means we offer a variety of HR solutions that span recruiting and talent management. In short: We help businesses build modern workforce programs. As a leader in our field, we have a global footprint that covers six continents and 65 countries. We're passionate about revolutionizing the way organizations think about recruiting and we believe that people are the most significant aspect of any company. Useful links

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WHAT WE DO

Wilson Human Capital Group, or WilsonHCG, is a business of people helping organizations with recruitment process outsourcing (RPO) and talent acquisition solutions for some of the most recognizable brands in the world. WilsonHCG employees are hands-on contributors that create a genuine and transparent culture. This allows us to act as long-term strategic partners for our team, clients and each other.

Our people define us, and we hire based on character rather than just skills. is what sets us apart: collaboration, ownership, integrity, communication and passion. It's part of our daily efforts to grow and evolve.

Learn more about us on social media

YOUR DAY IN THE LIFE

WilsonHCG is seeking a motivated, consultative and experienced Recruitment Consultant to join our collaborative, dynamic and talented team. Someone who will play an integral part in acting as a trusted client advisor and candidate advocate. In this role, you will combine cutting-edge recruitment strategies and market intelligence to deliver the best talent to meet the critical recruiting needs of our clients. We're looking for individuals who demonstrate a strong, independent work ethic, knowledge of best practices for attracting top talent, the ability to develop and nurture strong working relationships and a passion for providing excellent client satisfaction. Our Recruiters provide an exceptional candidate experience through the management of all aspects of the recruiting process, including sourcing, screening, interviewing and recommending candidates for both interviews and for hire. ABOUT YOU

Oversee the selection process, including identifying and assessing candidates, conducting initial phone screens, facilitating interviews and gathering feedback from our clients and candidates.

Build and maintain a strong network of candidates through market research and ongoing bench management, demonstrating the ability to anticipate client needs and hiring manager preferences by delivering strong submit-to-interview and interview-to-offer ratios.

Develop a creative and proactive recruitment strategy to identify both passive and active candidates.

Present strong talent for open positions and overcome objections in the hiring process.

Consult with hiring managers (clients) in final selections, compensation and recruitment processes focusing on adding value and doing what is best for the client.

Maintain strong client and candidate relationships and satisfaction.

Ensure weekly and monthly submit and hire goals are met.

Update and maintain reports, such as applicant tracking system data and reports, along with other related administrative responsibilities.

REQUIREMENTS

Proven ability to successfully perform all aspects of recruiting, including competitive market research, passive sourcing, advanced internet searches, negotiating and closing candidates while achieving results in a fast-paced, metrics and deadline-driven recruiting environment.

Ability to exceed performance expectations and goals, as well as implement feedback to achieve desired outcomes.

Keepthe recruiting pipeline in consideration at all times. Additionally, must be able to communicate pipeline to others confidently.

Strong client focus and commitment to continuous improvement.

Ability to execute recruitment strategies, including clear articulation of RPO and client relationships.

Possesses strong time prioritization skills, embraces change and demonstrates flexibility when directions and priorities shift.

Actively participates on the recruiting team and looks for ways to add value in addition to fostering an environment of open collaboration.

Demonstrated computer proficiency, including intermediate MS office skills, experience working in an applicant tracking system and a strong social media presence.

Bachelor's Degree or equivalent work experience.

WHAT WE OFFER

We are committed to providing a flexible and inclusive work environment that promotes collaboration and work-life balance. As part of our commitment to our employee's satisfaction, we offer optional hybrid work arrangements, across multiple locations, including Tampa, FL, Raleigh, NC, Manchester, UK, Krakow Poland, and Guadalajara, MX. Not based in one of these locations? No worries! We have remote employees based around the world. Interested in learning more about our global presence? .

Culture of Recognition: Our employee and leadership recognition programs are crafted to acknowledge our DNA, celebrate our successes and build professional esteem

Unlimited Paid Time Off (MyTime), regional holidays, and the ability to work from home

Comprehensive benefits package including medical, dental, vision, disability and life insurance, and retirement savings.

INTERVIEW PROCESS

This is an illustration of our Interview process - this is subject to change

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Cross References and Citations:

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