# **United Kingdom Jobs Expertini®**

## Recruitment Professionals Trainee to Manager Level (m-f-x), London

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Company: Antal International Location: United Kingdom Category: other-general

Job Description

Recruitment Professionals (m-f-x) - Trainee to Manager level - London (UK) London, UK EXCELLENT CAREER OPPORTUNITIES IN INTERNATIONAL RECRUITMENT Great Basic, Commission & Benefits, Based in Frankfurt

#### THE COMPANY

Established in 1993 Antal International is a fully integrated network of more than 140 offices in 35 countries, from Asia through Western, Central and Eastern Europe to Africa and the Middle East.

Antal International is a trusted and reputable industry brand, and well established as the first choice recruiter in many countries

Antal operate a 'one firm' concept and 'can-do' culture, which is founded on the principles of sharing information, knowledge and experience for the benefit of our global clients from startups, scale-ups and Global 2000 companies. We offer a fun, motivated work environment where effort and results are rewarded.

### THE ROLES

Your responsibilities as either Consultant or Team Leader will include: Business development - new client development Establishing strong client relationships through Key Account Management and Client Partnering

Managing a portfolio of assignments via our proven Matrix Portfolio Management system

Maintaining quality standards with a major focus on delivery, to ensure client satisfaction

Communicating progress to relevant partners and colleagues

Searching, selecting and delivery of talent to clients

Knowledge of German language advantageous (B2 level)

Utilising Antal's unique business development tools to leverage new clients from other offices

#### THE PEOPLE

For both positions you must have a strong blend of commercial and cultural capabilities: Demonstrably strong work ethic

Freshly graduated to 2 years experience, sales ability is key for those not in a sales role currently.

Prior recruitment experience is not required. Your focus will be within one of our discipline / skill-based teams of Accountancy, IT Technical or Sales & Marketing.

Impressive track record of success and an achievement mindset

Be energetic and focused, with excellent organisational skills

Fluent in English ideally with a good with understanding of German, other languages a bonus

Check Your Resume for Match Upload your resume and our tool will compare it to the requirements for this job like recruiters do.

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