

Regional Sales Manager

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Company: Chase Taylor

Location: Essex

Category: other-general

Chase Taylor Recruitment are currently working on an exciting opportunity for an experienced window and door / fenestration Regional Sales Manager to join an iconic window and door business based in Essex.

The right candidate will have current or recent experience selling and promoting windows and doors to the residential and social housing sectors.

The role:

Promote company products in designated region through an existing network of contacts

Expand the network of contacts and forge relationships with key personnel and decision makers

Liaise with Architects, Developers and contractors to provide technical advice, guidance and present CPD's

Active involvement in developing strategies for growth in regional sales

Conduct commercial negotiations with contractors and developers

Ensure products are sold in line with the company's specifications and best practices

Monitor local market trends/competitors and make recommendations to the management board

The candidate:

Have a solid sales background within the fenestration/construction industry

Must be computer literate

Ability to interpret architectural drawings and review product specifications

Excellent interpersonal and organizational skills

Be able to manage own work load and work under own initiative

Must currently reside in the UK

Benefits:

days holiday (plus bank holidays)

Employee benefits package

Profit related bonus scheme

Company car

If you would like to find out more about this role please contact Martyn at Chase Taylor Recruitment and quote reference number MM0.

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