

United Kingdom Jobs Expertini®

Regional Sales Manager

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Company: NanoFCM

Location: United Kingdom

Category: other-general

Job Summary NanoFCM produces analytical devices for research & development based on nano-flow cytometry. Our unique platform for characterization of nanoparticles (EVs, viruses, non-biological particles) has already been implemented globally. To sustain growth and to support our existing customer base in the United Kingdom, the company is seeking a Regional Sales Manager based in the United Kingdom. The position is field-based with travel across the United Kingdom and Europe as required. The Regional Sales Manager will be responsible for achieve company sales goals. Those responsibilities include: Develop new business opportunities and strategies as well as promotion, advertising, and presentation of products to relevant customers within both academia and industry. Support Applications staff in their provision of onsite and remote demonstrations, conferences, and seminars. Attend sales/marketing events, including trade shows and conferences. Update and maintain customer relationships via CRM system. Business Development, channel expansion, including the expansion of regional distributors. Report to VP of Sales & Marketing, NanoFCM. Travel 50-70% Required Education, Skills and Qualiications: A minimum of Masters in Life Sciences, Biology, Immunology, Cell Biology, Pharmaceutical sciences or Medical Technology. PhD preferred. 3 years of experience in sales of biological instrumentation is required. Knowledge of extracellular vesicles, virology or nanoparticle-based drug delivery. Field experience preferred but not compulsory Driving license Job Type Full-time Schedule Monday to Friday Supplemental pay types Commission pay Experience Biological Instrumentation: 3 years (Required) Cell & Molecular Biology: 2 years (Preferred) Pharmaceutical: 2 years (Preferred)

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