

United Kingdom Jobs Expertini®

Regional Sales Manager

[Apply Now](#)

Company: TEC Partners - Technical Recruitment Specialists

Location: West Yorkshire

Category: other-general

Regional Sales Manager - can be based anywhere in Yorkshire

Water Management Solutions Competitive base salary + bonuses and company car

TEC Partners have partnered with a successful, and growing business in the water management, flood defence and environmental sector. We are looking for a motivated, driven and ambitious Southern Sales Manager to join their team. The successful candidate will have a proven record of achieving targets and growth, working within supply to the utilities and public sectors. The Regional Sales Manager will have a duty to represent the company with its industry leading portfolio of its projects, products and services. The Regional Sales Manager will sit within the Sales team as External Sales; you will work closely with Internal Sales within the operation of the overall Sales function. The job role will require the Regional Sales Manager to:

- Be self-motivating;
- build and maintain long term relationships with our customer base and key accounts
- Create new relationships with new customers
- Assist our clients with the design phases of projects to ensure our companies products and services are incorporated into their design
- Provide customers with solutions with their portfolio of products and services
- Negotiate and agree technical and services scope of works to be priced / tendered
- Work with Estimators to compile detailed tenders, bids and proposals
- Work with sub-contractors to present full turnkey services to customers
- Showcase a clear passion and drive for sales

Regional Sales Manager Skills: Strong communication, verbal and written skillset using IT systems Contractual Awareness; knowledge of NEC Contracts would be preferred Technical mind set; a good understanding of mechanical and electrical engineering is preferable Creative; the regional sales manager must be a creative thinker to solve our

customers problems in innovative ways using the portfolioDetailed in their work; the regional sales manager will be expected to work with the team to review scope of works, commercial conditions and parameters of contracts, requiring a detailed eyeConfident and challenging within your approach Regional Sales Manager Experience Proven Sales of projects and equipment within mechanical engineering and / or construction industry Experience working within the water flow control sector is desirableExperience of working within both private (B2B) and public sectors.If you're looking for a fresh opportunity with a growing player in the Water Management sector, then apply right away to be considered.

[Apply Now](#)

Cross References and Citations:

1. [Regional Sales Manager OfficerjobsJobs West Yorkshire Officerjobs](#)
2. [Regional Sales Manager MadinahjobsJobs West Yorkshire Madinahjobs](#)
3. [Regional Sales Manager Ukjobscentral Jobs West Yorkshire Ukjobscentral](#)
4. [Regional Sales Manager Tutorjobs Jobs West Yorkshire Tutorjobs](#)
5. [Regional Sales Manager Govcareer Jobs West Yorkshire Govcareer](#)
6. [Regional Sales Manager Asiajobscareers Jobs West Yorkshire Asiajobscareers](#)
7. [Regional Sales Manager Tunisiajobs Jobs West Yorkshire Tunisiajobs](#)
8. [Regional Sales Manager Graduatejobsnearme Jobs West Yorkshire Graduatejobsnearme](#)
9. [Regional Sales Manager Thejobsearch Jobs West Yorkshire Thejobsearch](#)
10. [Regional Sales Manager ReactjobsnearmeJobs West Yorkshire Reactjobsnearme](#)
11. [Regional Sales Manager Nursejobsnearme Jobs West Yorkshire Nursejobsnearme](#)
12. [Regional Sales Manager AustinjobsJobs West Yorkshire Austinjobs](#)
13. [Regional Sales Manager EcuadorjobsJobs West Yorkshire Ecuadorjobs](#)
14. [Regional Sales Manager Findengineeringjobs Jobs West Yorkshire Findengineeringjobs](#)
15. [Regional Sales Manager PsychiatristjobsnearmeJobs West Yorkshire Psychiatristjobsnearme](#)

16. **Regional Sales ManagerMechanicaljobs Jobs West Yorkshire Mechanicaljobs ↗**
17. **Regional Sales ManagerDermatologistjobs Jobs West Yorkshire Dermatologistjobs ↗**
18. **Regional Sales ManagerSearchaustralianjobsJobs West Yorkshire Searchaustralianjobs↗**
19. **Regional sales manager Jobs West yorkshire ↗**
20. **AMP Version of Regional sales manager ↗**
21. **Regional sales manager West yorkshire Jobs ↗**
22. **Regional sales manager Jobs West yorkshire ↗**
23. **Regional sales manager Job Search ↗**
24. **Regional sales manager Search ↗**
25. **Regional sales manager Find Jobs ↗**

Source<https://uk.expertini.com/jobs/job/regional-sales-manager-west-yorkshire-tec-partners-techn-2599-56389/>

Generated on: 2024-05-03 by Expertini.Com