

United Kingdom Jobs Expertini®

Regional Sales Negotiator

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Company: Travis Perkins

Location: Caernarfon

Category: other-general

Join our team at our Caernarfon Branch as a Regional Sales Negotiator and take sales to new heights. We're offering an exciting opportunity to join our family and help us become the best in our field. With your sales expertise and our premium products, we can achieve great things together. If you're passionate about customer service and have a flair for sales, and if you're eager to learn and want to be part of a dynamic team with endless opportunities for growth, then look no further. Where Will You Be Working? The role of a Regional Sales Negotiator is one of the most rewarding positions in our business, you will be based within our Sales office at our Caernarfon branch. What Will You Be Doing? As a Regional Sales Negotiator, you will report to a Regional Sales Office Manager and be responsible for liaising with customers, branches, and managers to achieve sales and growth targets. You will be expected to provide an outstanding customer experience by offering support with queries, quotations, and orders. Key responsibilities include: Handling inbound and outbound calls, converting enquiries into sales contracts Maintaining a good knowledge of products and services offered and offering alternatives and associated products Directly working with preferred suppliers and manufacturers to source equipment on behalf of the customer Support enquiries, orders and account management across our branch network looking after a selection of our biggest accounts in North Wales and South West & Wales What's in it for you? Competitive salary package plus an annual bonus 22 days holiday, plus bank holidays Save-as-you-earn scheme / Buy-as-you-earn scheme / Contributory pension scheme Colleague discounts across a variety of our Group businesses including; 20% off at Toolstation, we also have a number of online discounts at leading retailers from theme parks to eating out

and cinemas. What experience do you need? We are after someone who's enthusiastic, resilient and resourceful, with a sharp eye for identifying new sales opportunities and a passion for excellence. Being well-organised and planned goes without saying, as you will be responsible for meeting our valued customer expectations. Does this sound like you? Strong communication skills, the ability to build strong relationships with customers, suppliers, and internal stakeholders, and a friendly and outgoing personality are a must. If you're highly adaptable, resilient, and tenacious, thrive in a dynamic and fast-paced environment, and have a friendly and outgoing personality, then we want you to be part of our inclusive and diverse team. You be you, it makes us, us.

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