

Relationship Manager

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Company: Referment

Location: London Area

Category: business-and-financial-operations

Referment has partnered with a boutique Equity Hedge Fund that are seeking a Vendor Relationship Manager to join their London team and hit the ground running. This firm are lean and thrive on using the best data sources combined with research techniques and technology to bridge maximum success within the buy-side markets. This role will see you work closely with the Head of Data and be given the opportunity streamline processes, take ownership of data vendor relationships and be given autonomy to directly impact the businesses success. Within this role you'll be working closely with all areas of the business being directly in contact with Portfolio Managers and Analysts through the scouting, acquisition and negotiation of data sources. You will instantly be made the account manager for various data vendors and be tasked with negotiating prices, managing relationships and collaborate closely with the internal teams to understand specific data needs. This is an excellent opportunity for a Vendor Relationship Manager to take ownership of this role, gain access to wider areas of the business and be a critical team member who is responsible for researching new vendors that can result in an increased ROI. Key Requirements: 2+ years experience in a commercial role within financial services that has given exposure to data procurement and contract negotiation Strong relationship management skills Strong communication and analytical skills A BSc degree in either Finance or Business Keen interest in working within the buy-side space Understanding of Equity and Hedge Fund principles Does this sound like a great opportunity for you to progress your Relationship Management career? Apply using the link on this page and the lead recruiter will review your application and get in touch if your experience is a great fit. Not quite right for

you? Here at Referment we have an extremely rewarding referral scheme that lets you earn for referring the untapped talent in your network to a career-defining role in FinTech. Refer someone you know by clicking Refer Now and we'll reward you with at least £250 and up to £500 when your referral completes a first-round interview with the hiring manager

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