

## Remote Sales Engineer- Reno-Nevada

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## Remote Sales Engineer

**-Reno**

**-Nevada**

Employment Type: Full-time / Direct Hire

Salary Range: \$120,000–\$150,000 per year

### Job Description:

Are you a motivated and results-driven sales professional with a passion for technical solutions? We're seeking a Sales Application Engineer/Outside Sales Representative to join our team. In this role, you'll be responsible for managing the Pacific Northwest Territory, utilizing a direct sales model and overseeing a manufacturer rep. The position involves a mix of new business development (70%) and account management (30%).

### Key Responsibilities:

Develop and execute sales strategies to drive growth within the Pacific Northwest Territory.

Identify and pursue new business opportunities, focusing on sensor technologies, data

acquisition, testing & measurement, and systems solutions.

Manage relationships with existing clients to ensure satisfaction and maximize revenue potential.

Collaborate with internal teams to provide technical expertise and support throughout the sales process.

### **Qualifications:**

4–10+ years of sales experience in a technical field, preferably with sensors (pressure, force, torque, temperature, acceleration, etc.), data acquisition, testing & measurement, or related solutions.

Bachelor's degree in Mechanical Engineering, Electrical Engineering, or Physics from an accredited four-year college.

Reside in the Pacific Northwest (Northern California, Northern Nevada, Oregon, or Washington).

Willingness to travel within the territory, as well as occasional travel to Michigan and Europe (once a year).

If you're a proactive sales professional with a strong technical background and a drive to succeed, we want to hear from you! Apply now to join our dynamic team.

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