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Remote Sales Executives UK

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Company: Brook Street

Location: United Kingdom

Category: other-general

Job Description

Remote Sales Executives UK Mainland

Brook Street are working with a National organisation who are looking for a seasoned Sales Professions who want to work remotely. This is a telesales-based role working within the Tech Sector, the client is offering 100% remote and uncapped commission and permanent full-time contracts Monday to Friday.

To be successful for this role you will need to have proven sales experience and be able to demonstrate working within a KPI driven environment.

In return the client will offer an excellent commission structure aligned with an excellent benefit package and the chance to grow and develop.

Requirements

Proven experience within a similar role (lead generation/sales and acquisition/telemarketing/appointment setting.)

Experience of qualifying decision makers.

Excellent communication skills, both written and verbal.

Ability to persuade and negotiate.

Ability to handle objections with confidence and resilience.

Adaptable to an ever-changing sector.

Good planning and time management skills.

Experience within the energy sector would be advantageous.

To find out more please send your CV

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Cross References and Citations:

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