

## Resourcer

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Company: Sellick Partnership

Location: Manchester Area

Category: other-general

Job Title: Resourcer Location: Manchester (hybrid working week) Sellick Partnership are looking to hire a Resourcer to join our specialist Public Sector Legal Team based in Manchester. This role would be ideal for recent graduates who are interested in getting into the recruitment world. As a Resourcer, you will have the opportunity to work in partnership and be mentored by one of our experienced Managers as you network with legal candidates across the UK and build professional relationships. Our legal recruitment team is well-established in the sector, and you will be able to network across a large legal candidate database to assist Recruitment Consultants in successfully recruiting to roles. As a Resourcer, you will have excellent communication skills- both written and verbal, possess excellent organisational skills and enjoy working towards KPIs and sales targets. Responsibilities of the successful Resourcer: Partnering with Senior Recruitment Consultants to source the best candidate talent in the market. Targeting passive candidates through headhunting. Developing and managing both new and existing candidate relationships. Developing and building on existing candidate relationships via telephone and face to face contact. Maintaining and developing candidate relationships in a competitive marketplace. Expanding our candidate network via Linked in and LinkedIn Recruiter Conducting candidate interviews and qualifying them against current live roles Actively sourcing candidates via our database, external jobs boards and LinkedIn Tailoring candidate CVs Writing and Refreshing Adverts Undertaking research on new clients and adding clients to the database Increasing awareness of both the Sellick Partnership brand and your own personal brand via social media, networking and

sponsorship events. Sellick Partnership will provide you with tailored training and development opportunities to help you progress within the business. We will also support and help you to build relationships with candidates and clients so you can enjoy a rewarding career within recruitment. With a career development plan in place, you will organically develop into a Recruitment Consultant where you will have the opportunity to build your own desk with clients. Whilst we are open to candidates without recruitment experience, you will need to be sales driven and results-focused with an ambitious drive to succeed in a competitive, fast-paced and supportive environment. You will have the communication skills necessary to build successful relationships with clients and candidates. This is an exciting opportunity to join a successful and highly established team! Recruitment is a very rewarding career; however, it can also be challenging at times so perseverance and determination to achieve results is key. Why you should join Sellick Partnership We are officially a Great Place to Work®, and the secret to our success is the people that we employ. We offer an unrivalled training and development programme ensuring you have the support, experience and skill set to achieve your goals - creating a platform to really make a difference by providing a tailored and compassionate approach to recruitment. Perks at Sellick Partnership: Medicash company health plan Medicash Extras (Including: cinema, holiday and shopping discounts/offers) Three 5\* staff events a year including annual team building trip away! Hybrid working week structure - opportunity to use office space as much as you want to reduce household bills, plus home working available Tailored and specific support from manager and access to training in order to help you reach full potential Availability to food and drink in all offices (Fresh fruit, breakfast, snack bars and much more) Access to a confidential financial advisor for all employees 33 days holiday a year (Including bank holidays) plus up to 5 additional days, in line with length of service Wellness Weekdays with extended lunch hours Bike 2 Work scheme, saving up to 42% on the cost of a new bike Excellent commission structure and bonuses for hard work provided by our wheel of success Achievement bonuses from our wheel of success Early finish Friday Interest-free loans available Car-pool sharing Paid time off for charitable commitments Working with a great team and a brilliant culture... If you are interested in this Resourcer opportunity, then please submit your CV. If you would like more information, please contact Ella Mason at Sellick Partnership's Manchester office.

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