

# United Kingdom Jobs Expertini®

## Retail Manager

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Company: Jardine Motors Group

Location: United Kingdom

Category: other-general

### Overview of role

Are you passionate about steering your team to success? Do you have an analytical mindset and strive to exceed targets? If so, you'll be a perfect fit at Jardine Motors Group.

We love people who value exceptional customer experiences, in the same way that we do; JMG are committed to providing our customers with the highest level of service. As a Retail Manager, you'll play a critical role in ensuring every one of our customers receives an outstanding experience throughout their journey with us.

Jardine Motors Group represents 13 premium and luxury car brands across more than 50 locations in the UK. Our culture has earned us a place in the Inclusive Top 50 UK Employers list, and we're proud to prioritise outstanding customer experiences above all else.

### Duties, Responsibilities & Person Specification

We grow our own talent! We provide you with all the training and development opportunities you will need to succeed.

Everyone is welcome! We're committed to building a truly inclusive culture and diverse workforce. We want you to be yourself at work – and thrive.

We have a generous benefits including: 33 days holiday (including bank holidays), Birthday off (we like to celebrate!) great pension, generous commission schemes, reward savings, and much more – a whole A4 page to be exact!

When we say we care about your wellbeing, we mean it. You'll have access to mental

health support, nutritional and financial advice, and a Digital GP. We also have over 50 trained Mental Health First Aiders (and counting).

### **What you'll bring to the role:**

A passion for providing outstanding experiences that keep customers coming back to our dealerships.

Supporting the Sales Manager in overseeing the Sales Executive prospect system, ensuring all information is being entered, updated, and used effectively.

A conscientious approach, always striving to observe regulations, policies, and guidelines, as well as adhering to all FCA regulations and standards for Finance & Insurance.

Motivation for achieving department profitability, finance, and customer experience objectives.

An analytical mindset with the ability to reflect and interpret financial information, regularly drawing up business reports for Senior Management.

Passion for helping others to grow and develop, regularly providing training, coaching, and guidance to Sales Executives, supporting them to become the best they can be.

Detailed experience of automotive sales with similar profile brands, as well as working in a team with shared objectives and personal performance goals.

Sales staff management experience.

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