

RETAIL SALES ADVISOR

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Company: 3D Personnel LTD

Location: Donegal

Category: other-general

RETAIL SALES CONSULTANT

INISHOWEN, CO DONEGAL

Our client has a hugely loyal customer base with customer coming from all over the country to shop at their showroom. They offer a huge range of home accessories and home interiors.

Their customer service and experienced team are outstanding with one key aim to make every customer feel appreciated and in giving them exactly what they are looking for, for their home.

Job Overview:

To assume full responsibility for the Sales Process and Customer experience within the Flooring department. This role will involve acting as a first point of contact for all enquiries and delivering a tailored service to each customer to ensure that they leave the store happy with their purchase.

Key Responsibilities and Duties:

- Advising on sizing and product suitability
- Advising on colour schemes
- Ordering and processing all customer orders
- Setting up delivery timelines
- Achieving sales targets consistently

Qualifications and Skills:

- The ideal person will have a flair for retail sales with a keen eye for detail
- Individuals must be approachable and friendly
- Confidence is key to performing well in a role like this
- An interest in home interiors would be a huge advantage
- Experience in a similar role ideally
- Positive, hardworking and target orientated
- The sales executive will be responsible for delivering an exceptional in-store experience for every customer, leading to increased sales and customer satisfaction.
- Liaise with flooring fitters.
- They will require a flair and knowledge of flooring products and modern design trends, to help meet the needs of our customers.
- They should aim to build a relationship of trust by asking the right questions to understand our customers' flooring needs and use their answers to develop the optimum solution.
- Sales executives should use hard work, creativity and a good knowledge of our expansive product offering to close sales and ensure the customer has an enjoyable experience in the process.
- We encourage our sales executives to invite the customer to come back and keep in touch.
- At all times, our sales executives must be honest and demonstrate integrity throughout the sales process.

Additional important information:

- Job ref: VAC-13409
- Competitive salary including commission
- While experience is preferred, we provide comprehensive product training.
- What's essential is your willingness to learn quickly, collaborate with clients, tailor packages to their needs and budgets, and ensure they walk away satisfied.
- **UNHEARD OF IN RETAIL: CLOSED ON SUNDAYS AND BANK HOLIDAYS**

How to Apply:

Please send your full and up to date CV along with a cover note or email to David/Robert in our Multi-Sector team in order to apply for this role.

Please note at this time, applications can only be accepted from those who already hold legal right to work in Ireland.

Our team has many decades of recruitment experience and we provide our clients with a comprehensive service to supply and manage their workforce needs.

Currently we have offices across Ireland and U.K.

It is 3D Personnel's policy to work closely with both our clients and candidates in order to build strong, mutually beneficial and lasting relationships.

For a full list of jobs, we currently have available please visit [https://\(url removed\)/jobs/](https://(url removed)/jobs/)
3D Personnel is operating as an Employment Agency and Business.

Equality is at the forefront of our operation and we provide equality of opportunity to everyone.

You can review our Privacy Policy on the home page of our website.

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Cross References and Citations:

1. RETAIL SALES ADVISOR [CeojobsJobs Donegal Ceojobs](#)
2. RETAIL SALES ADVISOR [Cinemajobs Jobs Donegal Cinemajobs](#)
3. RETAIL SALES ADVISOR [Dohajobs Jobs Donegal Dohajobs](#)
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