

United Kingdom Jobs Expertini®

Retail Sales Assistant

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Company: ScS - Sofa Carpet Specialist

Location: United Kingdom

Category: other-general

What's the opportunity?

As part of the Retail team, you'll be based within our store in Roaring Meg Retail Park in Stevenage welcoming customers in and talking to them about our gorgeous furniture and carpets.

As a Retail Sales Assistant with your commission you can earn up to £,.. Department Retail
Employment Type Full Time Location Stevenage Workplace type Onsite Compensation £, - £,
/ year Reporting To Deputy Store Manager

What does the role involve?

Welcome customers into the store and support them in finding the perfect piece of furniture or flooring for their home

Accurately complete customer orders and process finance applications

Accountable for delivering personal sales and KPIs

Work within the team to deliver a 5 star customer experience

Make sure the showrooms look their best through general housekeeping, cleaning and moving furniture when it's needed

Help to make sure our showrooms are warm, friendly, safe environments for everyone within them

Continuously develop and maintain knowledge on all ScS products and services

Undertake, as required, other duties in keeping with the general nature of the role

What's in it for you?

Basic salary between £, - £, with a realistic OTE of £K per year

In this store, our Retail Sales Assistants earn on average £ - £0 per month on top of their basic salary although there's no limit on how much you can earn

Guaranteed commission of £ per month in your first three months

Competitions and incentives – recent holiday incentives include a Virgin Cruise around Miami and the Bahamas and trips to New York, Dubai and Italy

days holidays including bank holidays

Employee benefits platform – access to s of high street discounts and more – holiday discounts, gym discounts, cinema discounts, e-vouchers, cashback and more!

Colleague Discount

Career progression

Long service awards

Enhanced Maternity, Paternity and Adoption Leave

Access to our dedicated Employee Assistance Programme – to give you free access to advice and information on a range of topics

Medicash – low cost health plans

Virtual GP – Access to a GP service /7

Salary finance scheme

Pension Scheme

Death in Service

Life assurance

Cycle to Work scheme

Refer a friend scheme

Who are we looking for?

The most important thing for us is that you're the right fit for our team. And if you've got a knack for making customers smile, can work confidently within a team environment and have buckets of energy and motivation, then we think you'd be perfect. While sales experience can sometimes be an advantage, it's not a game-changer – personality and the ability to learn new skills is just as important!

We're looking for the following qualities

Sales driven with a passion for driving a 5 star customer experience

Experience within a customer facing role

A real people person – the ability to build strong relationships with our customers and colleagues

A team player

Flexibility to work shift patterns

Strong work ethic, resilient, self-starter and a can do attitude

About ScS – Sofa Carpet Specialist

We are one of the UK's leading sofa and carpet specialists, and you can find us on numerous retail parks all over the country. We have retail stores, serviced by 9 distribution centres, a Digital Hub based in Coventry and a support centre based in Sunderland. For over a century, ScS has been providing customers with an excellent customer experience, selling beautiful products with outstanding value, quality and choice. Our primary product focus is in retailing sofas, flooring and dining, helping customers to create the home they'll love and that's where you come in...

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