

River Cruise Sales Consultant - Homebased UK Wide

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Company: Succeed Recruitment

Location: United Kingdom

Category: other-general

River Cruise Sales Consultant - Homebased UK Wide

Salary and benefits Up to £24,000 plus guaranteed bonus & £45 - 50k OTE Uncapped

Contract length Permanent, Full time Locations UK wide and home-based

Locations

River Cruise Sales Consultant - Homebased UK Wide is available in the following locations:

Home-based

England

Bedfordshire

Berkshire

Bristol

Buckinghamshire

Aylesbury

Cambridgeshire

Cambridge

Peterborough

Cheshire

Chester

Cleveland

Cornwall

County Durham

Durham

Cumbria

Derbyshire

Devon

Exeter

Plymouth

Dorset

East Sussex

Brighton

Essex

Gloucestershire

Cheltenham

Gloucester

Greater London

Central London

Greater Manchester

Manchester

Hampshire

Portsmouth

Southampton

Herefordshire

Hertfordshire

Humberside

Hull

Kent

Lancashire

Lancaster

Preston

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Lincolnshire

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Liverpool

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Oxfordshire

Oxford

Shropshire

Somerset

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Sheffield

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Stoke-on-Trent

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Tyne and Wear

Newcastle-upon-Tyne

Warwickshire

West Midlands

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Coventry

West Sussex

West Yorkshire

Bradford

Halifax

Leeds

Wakefield

Wiltshire

Salisbury

Swindon

Worcestershire

Redditch

Worcester

Wales

Caernarfonshire

Cardiganshire

Carmarthenshire

Clwyd

Wrexham

Denbighshire

Dyfed

Flintshire

Glamorgan

Cardiff

Swansea

Gwynedd

Mid Glamorgan

Monmouthshire

Newport

Pembrokeshire

Powys

Scotland

Aberdeenshire

Aberdeen

Angus

Dundee

Argyll and Bute

Ayrshire and Arran

Banffshire

Berwickshire

Caithness

Clackmannanshire

Dumfries

Dunbartonshire

East Lothian

Fife

Inverness-shire

Inverness

Lanarkshire

Glasgow

Midlothian

Edinburgh

Moray

Nairn

Perth and Kinross

Perth

Renfrewshire

Stirling and Falkirk

Sutherland

West Lothian

Western Isles

Wigtown

Northern Ireland

Belfast

If you're a travel or cruise industry sales professional, with first-hand knowledge of river cruising, we have a brand new and fantastic opportunity for you to join a multi award-winning cruise organisation as a River Cruise Sales Consultant.

This is a fully home-based position and perfect for those who excel in sales and customer service - you'll be selling your customers their dream river cruise holiday, whilst 'delivering a remarkable experience'.

Previous river cruise sales experience would be a huge advantage but if you have a proven track record in a travel sales role and first-hand experience of river cruising, then we'd also love to hear from you!

In return, our client can offer a competitive salary plus excellent earning potential, a guaranteed bonus for the first 6 months and extensive benefits including discounts on cruises and holidays for you & your family and much more...

If this role is of interest to you, please apply online.

Role of River Cruise Sales Consultant:

Managing a portfolio of customers through acquisition of new customers, retention of existing customers and maintenance and updating of customer data and records

Delivering on agreed customer and sales targets (KPI's)

Ensure customers' needs are met promptly and accurately

Understand the needs of each customer, through listening and building rapport

Take the workload off customers' shoulders and let them focus on enjoying their river cruise

Skills required for the role:

Previous travel industry experience to include river cruise sales or river cruise personal experience - essential

Demonstrable experience of working to sales targets

To take ownership of your own personal development to build on product knowledge

Be passionate about cruises and dedicated to providing customers with the very best in one-to-one personal service

If you're interested in learning more about this River Cruise Sales Consultant role, please press the apply online button now!

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