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Sales Account Manager

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Company: Indenovo Global Search & Selection

Location: England

Category: other-general

I am looking to speak to candidates for a Sales Account Manager role (UK), within the Food Ingredients industry (specific focus on Bakery). Responsibilities: Manage existing bakery industry accounts, fostering strong relationships and identifying growth opportunities Prospect and onboard new bakery clients, leveraging industry knowledge Collaborate with internal teams to deliver customised solutions Stay updated on industry trends and competitor activities Requirements: Minimum 5 years' sales and account management experience within the Food Ingredients industry Bachelor's degree (not essential, but preferred) Strong communication and negotiation skills Proficiency in English; French fluency is a plus

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