

United Kingdom Jobs Expertini®

Regional Sales Agent Interior Textiles

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Company: Mublo

Location: United Kingdom

Category: other-general

Company DescriptionWith its parent companies established in 1848 and 1971 Mublo has deep roots in one of Europe's largest textile clusters with a centuries-spanning tradition of high quality textile manufacturing. Appreciating the heritage and historical knowhow, Mublo designs, produces and distributes innovative and high-performance textiles, wall and window covering as well as upholstered furniture and decorative accessories. With four brands, (Mublo Fabrics, Mublo Home, Mublo Window and Mublo Wall) the company offers a full concept of interior textiles, designed and manufactured in collaboration with both independent and in-house designers and specialists. With coordinated aesthetics, colours and materials the Mublo brands are easily combined, while every collection is designed to function as a standalone. The Mublo showroom at King's Road, London brings together the company group's materials and is available as a space for meetings and providing support.

Role DescriptionThis is a remote contract role for a regional Sales Agent in the interior design and upholstery market. The Sales Agent will be responsible for day-to-day tasks such as communicating with customers, providing excellent customer service, and driving sales through prospection. This includes conducting product presentations, negotiating contracts, and building strong relationships with clients. The Sales Agent will work closely with both the Mublo team in London and Belgium, to ensure customer satisfaction and meet sales targets.

QualificationsExcellent communication and interpersonal skills
Proven sales experience
Network of interior designers & architects, and companies active with application of interior textiles, upholstery companies, decorators, a.o.
Self-motivated and goal-oriented
Interest in design and knowledge of interior textiles is a big plus

Our offerThis role is

a commission based independent agent role. We are looking for highly motivated agents that want to grow together with our company and develop new business in the region, expanding the very wide range of possibilities of our manufacturing units in the different categories. Send your introduction and motivation to kylian.vanderhave@mublo.com

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