United Kingdom Jobs Expertini®

Sales and Project manager

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Company: JAC Recruitment

Location: United Kingdom

Category: other-general

- 1) Develop and pursue leads of large projects through architects, engineers, general contractors etc.
- 2) Learn customer features and needs in order to recommend company products within specifications.
- 3) Demonstrate company products to show special features and quality enhancements.
- 4) Increase brand awareness and sales volume through effective education and training of wholesale distributor personnel, dealer showroom attendants, architects, designers, engineers, facility maintenance personnel, etc.
- 5) Prepare and issue quotes on projects based on the prices policy developed within the company and group.
- 6) Ensure wholesale distributors can handle shipment commitments.
- 7) Coordinate and support for participation in regional trade shows.
- 8) Daily contact with engineers, architects, general contractors, etc.

- 9) Maintain up-to-date information concerning any handling projects by using project list.
- 10) Communicate with sales agents all over France, and manage them for the project business.
- 11) Performs other duties as assigned.

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