

Sales Assistant

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Company: Verisure

Location: United Kingdom

Category: other-general

Salary potential: £60,000 a year (OTE)

Mandatory – Full driving licence (0 - 3 points)

Field Sales Assistant - Rotherham

The Field Sales Assistant role comes with a combination of a guaranteed salary and an uncapped commission scheme. Typically, Sales Assistants earn between **£30k–£40k** OTE in their first year, and our top performers can earn more than **£60k** OTE (on-target expectations).

This Sales Assistant role offers the following:

Company car with fuel card and **mobile phone** (subject to terms).

The chance to boost your salary with an **uncapped commission scheme** .

A solid career path with excellent **growth opportunities** .

Bupa health insurance , pension plan, generous holiday, and maternity/paternity leave.

Sales Assistant key responsibilities:

Creating your own sales opportunities (door-to-door): cold canvassing in businesses and in residential areas.

Converting warm leads into sales through a direct sales approach (normally 8-10 per month).

Building a portfolio of long-term relationships with your customers and generating referrals

from existing clientele.

As a Field Sales Executive, your role involves canvassing potential customers at their properties, introducing them to Verisure, and showcasing our award-winning products. Additionally, you will conduct security surveys to design a system tailored to their security needs. Your goal is to seamlessly convert these engagements into sales, take charge of product installations, and establish a pipeline of future sales by ensuring an excellent customer experience. You will also receive warm leads sourced from our call centre and your responsibility is to efficiently convert these leads into successful sales.

Previous experience in sales or retail is desirable but not essential. **Full training will be provided**. Vital requirements include a professional and customer service focused attitude, a passion for sales, and good communication skills. You also must have a **full manual driving licence** and **access to a vehicle** for the first few months.

All successful applicants will be subject to a **DBS check**(cost absorbed by Verisure)

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Cross References and Citations:

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